

Financial Statements

January 31, 2014

Prepared For:

Destination Missoula

140 N Higgins Avenue

Missoula, MT

59802

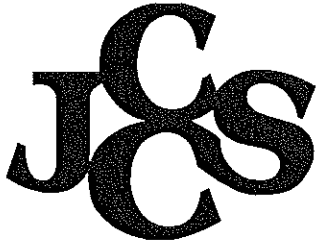
Prepared by:

Junkermier, Clark, Campanella, Stevens, P.C.

PO Box 16237

Missoula, Montana 59808

February 12, 2014



**Junkermier • Clark  
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Certified Public Accountants and Business Advisors  
**ACCOUNTANTS' COMPILATION REPORT**

Destination Missoula  
140 N Higgins Avenue  
Missoula, MT 59802

We have compiled the accompanying statements of financial position - cash basis of Destination Missoula (private branch only) as of January 31, 2014, and the related statements of activities - cash basis for the one month and seven months then ended and supplementary information contained in schedules I - III, which are presented only for supplementary analysis purposes. The financial statements and supplementary schedules have been prepared on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary schedules are in accordance with the income tax basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements and supplementary schedules in accordance with the income tax basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements and supplementary schedules.

We are not independent of Destination Missoula.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supplementary schedules without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements and supplementary schedules.

*Junkermier, Clark, Campanella, Stevens, P.C.*

Missoula, Montana  
February 12, 2014

**Destination Missoula**  
**Statement of Financial Position - Cash Basis**  
**As of January 31, 2014**

**ASSETS**

**ASSETS**

**CURRENT ASSETS**

Checking \$ 27,671.55

Total Current Assets 27,671.55

**OTHER CURRENT ASSETS**

**TOTAL ASSETS** \$ 27,671.55

**LIABILITIES AND NET ASSETS**

**CURRENT LIABILITIES**

Payroll Liabilities \$ 5,501.88

Deferred Revenue 1,400.00

Total Current Liabilities 6,901.88

Total Liabilities 6,901.88

**UNRESTRICTED NET ASSETS**

Net Assets 2,309.86

Current Income 18,459.81

Total Unrestricted Net Assets 20,769.67

**TOTAL LIABILITIES AND  
UNRESTRICTED NET ASSETS** \$ 27,671.55

**Destination Missoula**  
**Statements of Activities - Cash Basis**  
**For the One Month and Seven Months Ended January 31, 2014**

	Current Period	Percent	Year To Date	Percent
<b>Revenue</b>				
Annual Memb. Luncheon Income	\$ 0.00	0.0	\$ 2,376.74	1.4
Banner Ads Income	1,750.00	9.3	12,250.00	7.2
Miscellaneous Income	275.00	1.5	800.00	0.5
<b>TBID Income</b>				
Bookkeeping	208.33	1.1	1,458.31	0.9
Health Insurance	238.67	1.3	1,670.69	1.0
Payroll Taxes	654.17	3.5	4,578.99	2.7
Salaries Director	2,291.67	12.2	16,041.69	9.4
Destination Sales Mgr	3,750.00	19.9	26,250.00	15.4
Worker's Comp	0.00	0.0	1,050.00	0.6
Copier Lease	131.00	0.7	917.00	0.5
Parking	130.00	0.7	910.00	0.5
Fees	0.00	0.0	100.00	0.1
Retention Adjustment	833.33	4.4	5,833.32	3.4
<b>Project Income</b>				
Partner Events	75.00	0.4%	225.00	0.1%
Destination Dining	0.00	0.0%	90.00	0.1%
Dining Card	0.00	0.0%	260.00	0.2%
Travel Expo	1,825.65	9.7%	2,020.65	1.2%
Get Lost Merchandise	0.00	0.0%	1,299.88	0.8%
Marathon Welcome Party	0.00	0.0%	3,000.00	1.8%
City Map Income	0.00	0.0%	450.00	0.3%
Visitors Guide	0.00	0.0%	10,000.00	5.9%
Project Income: Other	0.00	0.0%	175.00	0.1%
<b>Bed Tax Income</b>				
Part-Time VIC Staff	0.00	0.0	1,912.00	1.1
Full Time VIC Staff	1,519.66	8.1	10,637.62	6.2
Marketing Personnel	1,291.50	6.9	9,040.50	5.3
Administration	3,000.00	15.9	21,000.00	12.3
<b>Dues Income</b>				
Individual	300.00	1.6	5,475.00	3.2
Lodging	0.00	0.0	12,592.50	7.4
Base	<u>580.00</u>	<u>3.1</u>	<u>18,025.00</u>	<u>10.6</u>
<b>Total Revenue</b>	<b><u>18,853.98</u></b>	<b><u>100.0</u></b>	<b><u>170,439.89</u></b>	<b><u>100.0</u></b>
<b>Employee Expenses</b>				
Destination Sales Manager	3,750.00	19.9	26,250.00	15.4
Director	5,583.34	29.6	40,290.25	23.6
VIC/Full Time	2,116.00	11.2	14,710.52	8.6
VIC/Part-Time	0.00	0.0	1,912.00	1.1
VIC Mgr/Mktg/Membership	3,829.16	20.3	27,386.36	16.1
Payroll Taxes	1,555.08	8.2	9,292.81	5.5
Payroll Expenses - Fees	<u>12.00</u>	<u>0.1</u>	<u>315.25</u>	<u>0.2</u>
<b>Total Employee Expenses</b>	<b><u>16,845.58</u></b>	<b><u>89.3</u></b>	<b><u>120,157.19</u></b>	<b><u>70.5</u></b>
<b>General Expenses</b>				
<b>Insurance</b>				
Health Insurance - Employees	(221.95)	(1.2)	3,529.54	2.1
Indemnity	0.00	0.0	906.00	0.5
Workers' Compensation Insuranc	0.00	0.0	821.53	0.5
<b>Marketing</b>				
Qwest/Dex	40.50	0.2	282.89	0.2
<b>Meetings</b>				
<b>Membership</b>				
Annual Membership Luncheon	0.00	0.0	2,582.11	1.5
Recruitment/Retention	0.00	0.0	92.00	0.1

See Accountants' Compilation Report

**Destination Missoula**  
**Statements of Activities - Cash Basis**  
**For the One Month and Seven Months Ended January 31, 2014**

	Current Period	Percent	Year To Date	Percent
Office				
Chamber Master	\$ 119.00	0.6	\$ 833.00	0.5
Christmas Gift	0.00	0.0	1,500.00	0.9
Computer Misc	9.99	0.1	231.01	0.1
Copier Lease	167.00	0.9	1,433.50	0.8
Copies	0.00	0.0	174.20	0.1
Director's Lunch Meeting Exp.	49.00	0.3	79.80	0.0
Miscellaneous Expenses	14.86	0.1	1,585.40	0.9
Parking	260.00	1.4	1,710.00	1.0
Postage	142.00	0.8	330.00	0.2
Rent	1,200.00	6.4	8,400.00	4.9
Supplies	0.00	0.0	1,279.52	0.8
T-One Service	50.00	0.3	350.00	0.2
Telephone	109.20	0.6	764.40	0.4
Utilities	100.00	0.5	700.00	0.4
Other Expenses				
Dues, Membership Subscriptions	206.25	1.1	651.25	0.4
Professional Development				
Board Retreat	0.00	0.0	1,035.28	0.6
Professional Fees				
Professional Fees	0.00	0.0	500.00	0.3
Projects				
Visitor Guide Cover	0.00	0.0	75.00	0.0
Get Lost Merchandise	0.00	0.0	1,351.64	0.8
Travel Expo	0.00	0.0	138.00	0.1
Telemarketing				
USPS/Windfall Tech. Postage	<u>0.00</u>	<u>0.0</u>	<u>486.82</u>	<u>0.3</u>
Total General Expenses	<u>2,145.85</u>	<u>11.4</u>	<u>31,122.89</u>	<u>18.3</u>
Total Expenses	<u>19,091.43</u>	<u>101.3</u>	<u>151,980.08</u>	<u>89.2</u>
Net Income (Loss)	<u>\$ (237.45)</u>	<u>(1.3)%</u>	<u>\$ 18,459.81</u>	<u>10.8%</u>

**Destination Missoula  
Supplementary Schedule I  
Statement of Activities - Cash Basis  
For The Seven Months Ended January 31, 2014**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
<b>Central Income</b>													
Annual Memb. Luncheon Incom	\$ 1,376.74	\$ 700.00	\$ 275.00	\$ 25.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,376.74
Banner Ads Income	0.00	3,500.00	1,750.00	1,750.00	0.00	3,500.00	1,750.00	0.00	0.00	0.00	0.00	0.00	12,250.00
Miscellaneous Income	0.00	0.00	125.00	0.00	0.00	400.00	275.00	0.00	0.00	0.00	0.00	0.00	800.00
<b>Total Central Income</b>	<b>1,376.74</b>	<b>4,200.00</b>	<b>2,150.00</b>	<b>1,775.00</b>	<b>0.00</b>	<b>3,900.00</b>	<b>2,025.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>15,426.74</b>
<b>TBID Income</b>													
Bookkeeping	208.33	208.33	208.33	208.33	208.33	208.33	208.33	0.00	0.00	0.00	0.00	0.00	1,458.31
Health Insurance	238.67	238.67	238.67	238.67	238.67	238.67	238.67	0.00	0.00	0.00	0.00	0.00	1,670.89
Payroll Taxes	604.16	604.16	604.16	804.00	654.17	654.17	654.17	0.00	0.00	0.00	0.00	0.00	4,578.99
Salaries Director	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	0.00	0.00	0.00	0.00	0.00	16,041.69
Destination Sales Mgr	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	0.00	0.00	0.00	0.00	0.00	26,250.00
Worker's Comp	1,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00
Copier Lease	131.00	131.00	131.00	131.00	131.00	131.00	131.00	0.00	0.00	0.00	0.00	0.00	917.00
Parking	130.00	130.00	130.00	130.00	130.00	130.00	130.00	0.00	0.00	0.00	0.00	0.00	910.00
Fees	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Retention Adjustment	0.00	0.00	0.00	3,333.33	833.33	833.33	833.33	0.00	0.00	0.00	0.00	0.00	5,833.32
<b>Total TBID Income</b>	<b>8,403.83</b>	<b>7,453.83</b>	<b>7,353.83</b>	<b>10,887.00</b>	<b>8,237.17</b>	<b>8,237.17</b>	<b>8,237.17</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>58,810.00</b>
<b>Project Income</b>													
Partner Events	75.00	0.00	0.00	75.00	0.00	0.00	75.00	0.00	0.00	0.00	0.00	0.00	225.00
Destination Dining	90.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90.00
Dining Card	260.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	260.00
Travel Expo	0.00	0.00	0.00	0.00	0.00	195.00	1,825.65	0.00	0.00	0.00	0.00	0.00	2,020.65
Get Lost Merchandise	0.00	0.00	1,299.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,299.88
Marathon Welcome Party	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
City Map Income	0.00	0.00	0.00	0.00	0.00	450.00	0.00	0.00	0.00	0.00	0.00	0.00	450.00
Visitors Guide	0.00	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Project Income: Other	0.00	0.00	0.00	0.00	0.00	175.00	0.00	0.00	0.00	0.00	0.00	0.00	175.00
<b>Total Project Income</b>	<b>3,425.00</b>	<b>0.00</b>	<b>1,299.88</b>	<b>75.00</b>	<b>10,000.00</b>	<b>820.00</b>	<b>1,900.65</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>17,520.53</b>
<b>Bed Tax Income</b>													
Part-Time VIC Staff	856.00	832.00	224.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,912.00
Full Time VIC Staff	1,339.66	1,339.66	1,339.66	2,059.66	1,519.66	1,519.66	1,519.66	0.00	0.00	0.00	0.00	0.00	10,637.62
Marketing Personnel	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	0.00	0.00	0.00	0.00	0.00	9,040.50
Administration	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	0.00	0.00	0.00	0.00	0.00	21,000.00
<b>Total Bed Tax Income</b>	<b>6,487.16</b>	<b>6,463.16</b>	<b>5,855.16</b>	<b>6,351.16</b>	<b>5,811.16</b>	<b>5,811.16</b>	<b>5,811.16</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>42,590.12</b>

See Accountants' Compilation Report



**Destination Missoula  
Supplementary Schedule I  
Statement of Activities - Cash Basis  
For The Seven Months Ended January 31, 2014**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
<b>Employee Expenses</b>													
Destination Sales Manager	3,403.98	3,576.42	4,269.60	3,750.00	3,750.00	3,750.00	3,750.00	0.00	0.00	0.00	0.00	0.00	26,250.00
Director	4,885.06	4,885.06	4,885.06	8,885.06	5,583.33	5,583.34	5,583.34	0.00	0.00	0.00	0.00	0.00	40,290.25
VIC/Full Time	1,899.38	1,813.38	1,642.38	3,293.38	1,932.00	2,024.00	2,116.00	0.00	0.00	0.00	0.00	0.00	14,710.52
VIC/Part-Time	856.00	832.00	224.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,912.00
VIC Mgr/Mktg/Membership	3,474.72	3,474.72	3,474.72	5,474.72	3,829.16	3,829.16	3,829.16	0.00	0.00	0.00	0.00	0.00	27,386.36
Payroll Taxes	1,310.97	1,251.03	1,076.35	1,671.68	1,209.43	1,218.27	1,555.08	0.00	0.00	0.00	0.00	0.00	9,292.81
Payroll Expenses - Fees	363.42	190.98	(78.19)	(196.96)	12.00	12.00	12.00	0.00	0.00	0.00	0.00	0.00	315.25
<b>Total Employee Expenses</b>	<b>16,183.53</b>	<b>16,023.59</b>	<b>15,493.92</b>	<b>22,877.88</b>	<b>16,315.92</b>	<b>16,416.77</b>	<b>16,845.58</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>120,157.19</b>
<b>Insurance</b>													
Health Insurance - Employees	248.58	492.86	492.86	492.86	1,077.34	946.99	(221.95)	0.00	0.00	0.00	0.00	0.00	3,529.54
Indemnity	0.00	0.00	661.00	0.00	245.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	906.00
Workers' Compensation Insuran	338.57	246.89	236.07	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	821.53
<b>Total Insurance Expenses</b>	<b>587.15</b>	<b>739.75</b>	<b>1,389.93</b>	<b>492.86</b>	<b>1,322.34</b>	<b>946.99</b>	<b>(221.95)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,257.07</b>
<b>Marketing</b>													
Qwest/Dex	39.89	0.00	81.00	40.50	40.50	40.50	40.50	0.00	0.00	0.00	0.00	0.00	282.89
<b>Total Marketing Expenses</b>	<b>39.89</b>	<b>0.00</b>	<b>81.00</b>	<b>40.50</b>	<b>40.50</b>	<b>40.50</b>	<b>40.50</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>282.89</b>
<b>Meetings</b>													
Membership													
Annual Membership Luncheon	0.00	2,359.78	222.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,582.11
Recruitment/Retention	0.00	0.00	0.00	92.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	92.00
<b>Total Membership Expenses</b>	<b>0.00</b>	<b>2,359.78</b>	<b>222.33</b>	<b>92.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,674.11</b>
<b>Office</b>													
Chamber Master	119.00	119.00	119.00	119.00	119.00	119.00	119.00	0.00	0.00	0.00	0.00	0.00	835.00
Christmas Gift	0.00	0.00	0.00	292.11	(69.55)	1,277.44	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Computer Misc	200.14	0.00	0.00	10.89	0.00	9.99	9.99	0.00	0.00	0.00	0.00	0.00	231.01
Copier Lease	431.50	167.00	167.00	167.00	167.00	167.00	167.00	0.00	0.00	0.00	0.00	0.00	1,433.50
Copies	7.20	0.00	167.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	174.20
Director's Lunch Meeting Exp.	0.00	0.00	0.00	30.80	0.00	0.00	49.00	0.00	0.00	0.00	0.00	0.00	79.80
Miscellaneous Expenses	126.00	(116.00)	119.39	891.74	0.00	549.41	14.86	0.00	0.00	0.00	0.00	0.00	1,565.40
Parking	225.00	185.00	260.00	260.00	260.00	260.00	260.00	0.00	0.00	0.00	0.00	0.00	1,710.00
Postage	50.00	0.00	46.00	92.00	0.00	0.00	142.00	0.00	0.00	0.00	0.00	0.00	390.00
Rent	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	0.00	0.00	0.00	0.00	0.00	8,400.00
Supplies	164.64	86.55	241.40	739.55	22.84	24.54	0.00	0.00	0.00	0.00	0.00	0.00	1,279.52
T-One Service	109.20	109.20	109.20	109.20	109.20	109.20	109.20	0.00	0.00	0.00	0.00	0.00	350.00
Telephone	109.20	109.20	109.20	109.20	109.20	109.20	109.20	0.00	0.00	0.00	0.00	0.00	764.40
Utilities	100.00	100.00	100.00	100.00	100.00	100.00	100.00	0.00	0.00	0.00	0.00	0.00	700.00

See Accountants' Compilation Report



**Destination Missoula  
Supplementary Schedule I  
Statement of Activities - Cash Basis  
For The Seven Months Ended January 31, 2014**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Total Office Expenses	2,582.54	2,100.89	2,578.99	4,062.29	1,958.49	3,866.58	2,221.05	0.00	0.00	0.00	0.00	0.00	19,370.83
Other Expenses													
Dues, Membership Subscription	0.00	345.00	100.00	0.00	0.00	0.00	206.25	0.00	0.00	0.00	0.00	0.00	651.25
Total Other Expenses	0.00	345.00	100.00	0.00	0.00	0.00	206.25	0.00	0.00	0.00	0.00	0.00	651.25
Professional Development													
Board Retreat	0.00	65.95	0.00	969.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,035.28
Total Prof. Dev. Expenses	0.00	65.95	0.00	969.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,035.28
Professional Fees													
Professional Fees	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Total Prof. Fees Expenses	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Projects													
Visitor Guide Cover	0.00	0.00	0.00	75.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00
Get Lost Merchandise	1,032.36	319.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,351.64
Travel Expo	0.00	0.00	0.00	0.00	0.00	138.00	0.00	0.00	0.00	0.00	0.00	0.00	138.00
Marathon Welcome Party	1,750.00	(1,750.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Project Expenses	2,782.36	(1,430.72)	0.00	75.00	0.00	138.00	0.00	0.00	0.00	0.00	0.00	0.00	1,564.64
Telemarketing													
USPS/Windfall Tech. Postage	0.00	0.00	221.42	0.00	265.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	486.82
Total Telemarketing	0.00	0.00	221.42	0.00	265.40	0.00	0.00	0.00	0.00	0.00	0.00	0.00	486.82
Total General Expenses	4,141.94	5,830.65	4,493.67	6,131.98	3,486.73	4,892.07	2,145.85	0.00	0.00	0.00	0.00	0.00	31,122.89
Total Expenses	22,175.47	20,204.24	20,087.59	29,109.86	19,902.65	21,408.84	19,091.43	0.00	0.00	0.00	0.00	0.00	151,980.08
Net Income (Loss)	\$ 24,300.76	\$ 1,882.75	\$ (1,688.72)	\$ (8,612.70)	\$ 5,165.68	\$ (7,350.51)	\$ (237.45)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 18,459.81

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Seven Months Ended January 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
<b>Central Income</b>						
Annual Memb. Luncheon Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,376.74	\$ 2,326.74	\$ 50.00
Banner Ads Income	1,750.00	1,750.00	0.00	12,250.00	12,250.00	0.00
Miscellaneous Income	275.00	0.00	275.00	800.00	0.00	800.00
<b>Total Central Income</b>	<b>2,025.00</b>	<b>1,750.00</b>	<b>275.00</b>	<b>15,426.74</b>	<b>14,576.74</b>	<b>850.00</b>
<b>TBID Income</b>						
Bookkeeping	208.33	208.33	0.00	1,458.31	1,458.31	0.00
Health Insurance	238.67	238.67	0.00	1,670.69	1,670.69	0.00
Payroll Taxes	654.17	654.17	0.00	4,578.99	4,578.99	(0.20)
Salaries Director	2,291.67	2,291.67	0.00	16,041.69	16,041.69	0.00
Destination Sales Mgr	3,750.00	3,750.00	0.00	26,250.00	26,250.00	0.00
Worker's Comp	0.00	0.00	0.00	1,050.00	1,050.00	0.00
Copier Lease	131.00	131.00	0.00	917.00	917.00	0.00
Parking	130.00	130.00	0.00	910.00	910.00	0.00
Fees	0.00	0.00	0.00	100.00	100.00	0.00
Sales Bonus	0.00	0.00	0.00	0.00	3,000.00	(3,000.00)
Part-Time Admin Assistant	0.00	1,866.66	(1,866.66)	0.00	7,466.64	(7,466.64)
Retention Adjustment	833.33	833.33	0.00	5,833.32	5,833.32	0.00
<b>Total TBID Income</b>	<b>8,237.17</b>	<b>10,103.83</b>	<b>(1,866.66)</b>	<b>58,810.00</b>	<b>69,276.84</b>	<b>(10,466.84)</b>
<b>Project Income</b>						
Partner Events	75.00	0.00	75.00	225.00	300.00	(75.00)
Destination Dining	0.00	0.00	0.00	90.00	90.00	0.00
Dining Card	0.00	0.00	0.00	260.00	260.00	0.00
Travel Expo	1,825.65	0.00	1,825.65	2,020.65	0.00	2,020.65
Get Lost Merchandise	0.00	500.00	(500.00)	1,298.88	1,250.00	48.88
Marathon Welcome Party	0.00	0.00	0.00	3,000.00	3,000.00	0.00
City Map Income	0.00	2,000.00	(2,000.00)	450.00	2,000.00	(1,550.00)
Visitors Guide	0.00	0.00	0.00	10,000.00	12,000.00	(2,000.00)
Project Income: Other	0.00	0.00	0.00	175.00	0.00	175.00
<b>Total Project Income</b>	<b>1,900.65</b>	<b>2,500.00</b>	<b>(599.35)</b>	<b>17,520.53</b>	<b>18,900.00</b>	<b>(1,379.47)</b>
<b>Bed Tax Income</b>						
Part-Time VIC Staff	0.00	0.00	0.00	1,912.00	1,848.00	64.00
Full Time VIC Staff	1,519.66	1,339.66	180.00	10,637.62	9,377.62	1,260.00
Marketing Personnel	1,291.50	1,519.66	(228.16)	9,040.50	10,264.98	(1,224.48)
Administration	3,000.00	3,000.00	0.00	21,000.00	21,000.00	0.00
<b>Total Bed Tax Income</b>	<b>5,811.16</b>	<b>5,859.32</b>	<b>(48.16)</b>	<b>42,590.12</b>	<b>42,490.60</b>	<b>99.52</b>

See Accountants' Compilation Report

**Destination Missoula**  
**Supplementary Schedule II**  
**Comparative Statement of Activities - Cash Basis**  
**Actual Versus Budget**  
**For the One Month and Seven Months Ended January 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Dues Income						
Individual	300.00	0.00	300.00	5,475.00	3,900.00	1,575.00
Lodging	0.00	0.00	0.00	12,592.50	9,738.50	2,854.00
Base	580.00	1,450.00	(870.00)	18,025.00	23,744.00	(5,719.00)
<b>Total Dues Income</b>	<b>880.00</b>	<b>1,450.00</b>	<b>(570.00)</b>	<b>36,092.50</b>	<b>37,382.50</b>	<b>(1,290.00)</b>
<b>Total Income</b>	<b>18,853.98</b>	<b>21,663.15</b>	<b>(2,809.17)</b>	<b>170,439.89</b>	<b>182,626.68</b>	<b>(12,186.79)</b>

**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Seven Months Ended January 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Employee Expenses						
Destination Sales Manager	3,750.00	3,750.00	0.00	26,250.00	26,250.00	0.00
Director	5,583.34	5,583.33	(0.01)	40,290.25	39,063.31	(1,206.94)
Sales Bonus	0.00	0.00	0.00	0.00	3,000.00	3,000.00
Part-Time Admin Assistant	0.00	1,866.66	1,866.66	0.00	5,599.98	5,599.98
VIC/Full Time	2,116.00	1,978.45	(137.55)	14,710.52	14,027.75	(682.77)
VIC/Part-Time	0.00	0.00	0.00	1,912.00	1,848.00	(64.00)
VIC Mgr/Mktg/Membership	3,829.16	3,833.33	4.17	27,386.36	26,833.35	(553.01)
Retirement	0.00	455.00	455.00	0.00	455.00	455.00
Payroll Taxes	1,555.08	1,533.33	(21.75)	9,292.81	10,733.31	1,440.50
Payroll Expenses - Fees	12.00	16.67	4.67	315.25	116.69	(198.56)
<b>Total Employee Expenses</b>	<b>16,845.58</b>	<b>19,016.77</b>	<b>2,171.19</b>	<b>120,157.19</b>	<b>127,947.39</b>	<b>7,790.20</b>
Insurance						
Health Insurance - Employees	(221.95)	1,204.01	1,425.96	3,529.54	5,269.05	1,739.51
Indemnity	0.00	0.00	0.00	906.00	661.00	(245.00)
Workers' Compensation Insurance	0.00	0.00	0.00	821.53	2,300.00	1,478.47
<b>Total Insurance Expenses</b>	<b>(221.95)</b>	<b>1,204.01</b>	<b>1,425.96</b>	<b>5,257.07</b>	<b>8,230.05</b>	<b>2,972.98</b>
Marketing Expenses						
Qwest/Dex	40.50	41.00	0.50	282.89	287.00	4.11
<b>Total Marketing Expenses</b>	<b>40.50</b>	<b>41.00</b>	<b>0.50</b>	<b>282.89</b>	<b>287.00</b>	<b>4.11</b>
Meeting Expenses						
Membership Expenses						
Annual Membership Luncheon	0.00	0.00	0.00	2,582.11	2,582.11	0.00
Membership Packets	0.00	0.00	0.00	0.00	375.00	375.00
Recruitment/Retention	0.00	0.00	0.00	92.00	125.00	33.00
<b>Total Membership Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,674.11</b>	<b>3,082.11</b>	<b>408.00</b>
Office Expenses						
Chamber Master	119.00	119.00	0.00	833.00	833.00	0.00
Christmas Gift	0.00	0.00	0.00	1,500.00	1,500.00	0.00
Computer Misc	9.99	0.00	(9.99)	231.01	500.00	268.99
Copier Lease	167.00	167.00	0.00	1,433.50	1,433.50	0.00

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Seven Months Ended January 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Copies	0.00	0.00	0.00	174.20	274.20	100.00
Director's Lunch Meeting Exp.	49.00	31.82	(17.18)	79.80	158.07	78.27
Miscellaneous Expenses	14.86	47.92	33.06	1,585.40	335.44	(1,249.96)
Parking	260.00	260.00	0.00	1,710.00	1,820.00	110.00
Postage	142.00	62.50	(79.50)	330.00	437.50	107.50
Printing	0.00	0.00	0.00	0.00	500.00	500.00
Rent	1,200.00	1,200.00	0.00	8,400.00	8,400.00	0.00
Supplies	0.00	104.16	104.16	1,279.52	729.20	(550.32)
T-One Service	50.00	75.00	25.00	350.00	525.00	175.00
Telephone	109.20	120.00	10.80	764.40	840.00	75.60
Utilities	100.00	100.00	0.00	700.00	700.00	0.00
<b>Total Office Expenses</b>	<b>2,221.05</b>	<b>2,287.40</b>	<b>66.35</b>	<b>19,370.83</b>	<b>18,985.91</b>	<b>(384.92)</b>
Other Expenses						
Dues, Membership Subscriptions	206.25	200.00	(6.25)	651.25	850.00	198.75
<b>Total Other Expenses</b>	<b>206.25</b>	<b>200.00</b>	<b>(6.25)</b>	<b>651.25</b>	<b>850.00</b>	<b>198.75</b>
Professional Development Expenses						
Board Retreat	0.00	0.00	0.00	1,035.28	2,000.00	964.72
DMAI	0.00	0.00	0.00	0.00	500.00	500.00
<b>Total Prof. Dev. Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,035.28</b>	<b>2,500.00</b>	<b>1,464.72</b>
Professional Fees Expenses						
Professional Fees	0.00	0.00	0.00	500.00	500.00	0.00
<b>Total Prof. Fees Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>500.00</b>	<b>0.00</b>
Projects Expenses						
Visitor Guide Cover	0.00	0.00	0.00	75.00	500.00	425.00
Get Lost Merchandise	0.00	0.00	0.00	1,351.64	0.00	(1,351.64)
Travel Expo	0.00	0.00	0.00	138.00	0.00	(138.00)
<b>Total Projects Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,564.64</b>	<b>500.00</b>	<b>(1,064.64)</b>

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Seven Months Ended January 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Telemarketing						
Certified Folder	0.00	0.00	0.00	0.00	500.00	500.00
USPS/Windfall Tech. Postage	0.00	0.00	0.00	486.82	0.00	(486.82)
Total Telemarketing Expense	0.00	0.00	0.00	486.82	500.00	13.18
Total General Expenses	2,145.85	3,632.41	1,486.56	31,122.89	34,735.07	3,612.18
Total Expenses	19,091.43	22,749.18	3,657.75	151,980.08	163,382.46	11,402.38
<b>Net Income (Loss)</b>	<b>\$ (237.45)</b>	<b>\$ (1,086.03)</b>	<b>\$ 848.58</b>	<b>\$ 18,459.81</b>	<b>\$ 19,244.22</b>	<b>\$ (784.41)</b>

See Accountants' Compilation Report

# Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

Income	July	August	September	October	November	December	January	February	March	April	May	June	Total
Annual Memb. Luncheon Incom	\$ 1,376.74	\$ 700.00	\$ 275.00	\$ (25.00)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,326.74
Banner Ads Income	0.00	3,500.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	21,000.00
Part-Time VIC Staff	856.00	856.00	136.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	856.00	2,704.00
Full Time VIC Staff	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	16,075.92
Marketing Personnel	1,291.50	1,291.50	1,291.50	1,291.50	2,059.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	17,863.28
Administration	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	36,000.00
<b>Total Central Income</b>	<b>7,863.90</b>	<b>10,687.16</b>	<b>7,792.16</b>	<b>7,356.16</b>	<b>8,149.32</b>	<b>7,609.32</b>	<b>7,609.32</b>	<b>7,609.32</b>	<b>7,609.32</b>	<b>7,609.32</b>	<b>7,609.32</b>	<b>8,465.32</b>	<b>95,969.94</b>
<b>TBID Income</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>208.33</b>	<b>2,499.96</b>
Bookkeeping	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	2,864.04
Health Insurance	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	7,850.04
Payroll Taxes	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	27,500.04
Salaries Director	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	45,000.00
Destination Sales Mgr	1,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00
Worker's Comp	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	1,572.00
Copier Lease	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	1,560.00
Parking	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sales Bonus	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Part-Time Admin Assistant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Retention Adjustment	0.00	0.00	0.00	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	16,796.94
				3,333.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	9,999.97
<b>Total TBID Income</b>	<b>8,453.84</b>	<b>7,503.84</b>	<b>7,403.84</b>	<b>12,603.83</b>	<b>10,103.83</b>	<b>13,103.83</b>	<b>10,103.83</b>	<b>10,103.83</b>	<b>13,103.83</b>	<b>10,103.83</b>	<b>10,103.83</b>	<b>13,103.83</b>	<b>125,795.99</b>
<b>Project Income</b>	<b>0.00</b>	<b>0.00</b>	<b>75.00</b>	<b>150.00</b>	<b>75.00</b>	<b>0.00</b>	<b>0.00</b>	<b>75.00</b>	<b>150.00</b>	<b>0.00</b>	<b>0.00</b>	<b>75.00</b>	<b>600.00</b>
Partner Events	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Destination Dining	90.00	0.00	0.00	0.00	0.00	0.00	0.00	3,855.00	0.00	0.00	0.00	0.00	7,800.00
Dining Card	260.00	0.00	0.00	0.00	0.00	0.00	0.00	348.00	348.00	348.00	348.00	348.00	2,000.00
Travel Expo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,800.00	3,800.00	0.00	0.00	0.00	7,600.00
Get Lost Merchandise	0.00	0.00	750.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	260.00	1,510.00
Marathon Welcome Party	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
City Map Income	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	4,000.00	3,000.00	0.00	0.00	0.00	9,000.00
Visitors Guide	0.00	0.00	0.00	0.00	12,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,000.00
<b>Total Project Income</b>	<b>3,350.00</b>	<b>0.00</b>	<b>825.00</b>	<b>150.00</b>	<b>12,075.00</b>	<b>0.00</b>	<b>2,500.00</b>	<b>12,078.00</b>	<b>7,298.00</b>	<b>348.00</b>	<b>4,203.00</b>	<b>683.00</b>	<b>43,510.00</b>

See Accountants' Compilation Report





# Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
<b>Employee Expenses</b>													
Destination Sales Manager	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	45,000.00
Director	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.37	67,000.00
Sales Bonus	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	3,000.00	0.00	0.00	3,000.00	9,000.00
Part-Time Admin Assistant	1,646.80	1,646.80	1,646.80	3,152.00	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	14,933.28
VIC/Full Time	856.00	856.00	136.00	0.00	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	23,920.00
VIC Mgr/Mtg/Membership	3,333.37	3,333.33	3,333.33	5,333.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	866.00	2,704.00
Retirement	0.00	0.00	0.00	0.00	0.00	0.00	455.00	455.00	455.00	455.00	455.00	455.00	4,000.00
Payroll Taxes	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.37	18,400.00
Payroll Expenses - Fees	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.63	200.00
<b>Total Employee Expenses</b>	<b>16,719.50</b>	<b>16,719.46</b>	<b>15,999.46</b>	<b>19,368.66</b>	<b>18,561.77</b>	<b>21,561.77</b>	<b>19,016.77</b>	<b>19,016.77</b>	<b>22,016.77</b>	<b>19,016.77</b>	<b>19,016.77</b>	<b>22,872.81</b>	<b>229,887.28</b>
<b>Insurance</b>													
Health Insurance - Employees	431.79	431.79	431.79	431.79	1,168.94	1,168.94	1,204.01	1,204.01	1,204.01	1,204.01	1,204.01	1,204.01	11,289.10
Indemnity	0.00	0.00	661.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	661.00
Board Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,400.00	0.00	0.00	0.00	0.00	1,400.00
Workers' Compensation Insuran	338.57	981.00	980.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,300.00
<b>Total Insurance Expenses</b>	<b>770.36</b>	<b>1,412.79</b>	<b>2,073.22</b>	<b>431.79</b>	<b>1,168.94</b>	<b>1,168.94</b>	<b>1,204.01</b>	<b>2,604.01</b>	<b>1,204.01</b>	<b>1,204.01</b>	<b>1,204.01</b>	<b>1,204.01</b>	<b>15,650.10</b>
<b>Legislature</b>													
Marketing													
Qwest/Dex	41.00	41.00	41.00	41.00	41.00	41.00	41.00	20.50	20.50	20.50	20.50	20.50	389.50
<b>Total Marketing Expenses</b>	<b>41.00</b>	<b>41.00</b>	<b>41.00</b>	<b>41.00</b>	<b>41.00</b>	<b>41.00</b>	<b>41.00</b>	<b>20.50</b>	<b>20.50</b>	<b>20.50</b>	<b>20.50</b>	<b>20.50</b>	<b>389.50</b>
<b>Meetings</b>													
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	500.00
<b>Total Meeting Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>
<b>Membership</b>													
Annual Membership Luncheon	0.00	2,359.78	222.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,582.11
Membership Packets	0.00	0.00	0.00	0.00	375.00	0.00	0.00	0.00	0.00	375.00	0.00	0.00	750.00
Recruitment/Retention	0.00	0.00	0.00	125.00	0.00	0.00	0.00	0.00	125.00	0.00	0.00	0.00	250.00
<b>Total Membership Expenses</b>	<b>0.00</b>	<b>2,359.78</b>	<b>222.33</b>	<b>125.00</b>	<b>375.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>125.00</b>	<b>375.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,582.11</b>
<b>Office</b>													
Chamber Master	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	1,428.00
Christmas Gift	0.00	0.00	0.00	292.11	0.00	1,207.89	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Computer Misc	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Copier Lease	431.50	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	2,268.50
Copies	7.20	0.00	167.00	0.00	0.00	100.00	0.00	0.00	0.00	75.00	0.00	0.00	349.20
Director's Lunch Meeting Exp.	0.00	0.00	0.00	30.80	31.82	63.63	31.82	31.82	31.82	63.63	32.84	31.82	350.00
Miscellaneous Expenses	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.88	575.00
Parking	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	3,120.00

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# Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Postage	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	750.00
Printing	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	1,000.00
Rent	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	14,400.00
Supplies	104.24	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	1,250.00
T-One Service	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	900.00
Telephone	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
Utilities	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
<b>Total Office Expenses</b>	<b>2,527.36</b>	<b>2,255.58</b>	<b>2,422.58</b>	<b>2,578.49</b>	<b>3,287.40</b>	<b>3,627.10</b>	<b>2,287.40</b>	<b>2,287.40</b>	<b>2,287.40</b>	<b>2,394.21</b>	<b>2,788.42</b>	<b>2,287.36</b>	<b>31,030.70</b>
<b>Other Expenses</b>	<b>650.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>850.00</b>
Dues, Membership Subscription	650.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	850.00
<b>Total Other Expenses</b>	<b>650.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>850.00</b>
<b>Professional Development</b>	<b>0.00</b>	<b>65.95</b>	<b>0.00</b>	<b>969.33</b>	<b>964.72</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,000.00</b>
Board Retreat	0.00	65.95	0.00	969.33	964.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
DMAI	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	515.00
<b>Total Prof. Dev. Expenses</b>	<b>0.00</b>	<b>65.95</b>	<b>0.00</b>	<b>1,469.33</b>	<b>964.72</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>15.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,515.00</b>
<b>Professional Fees</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>15.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>515.00</b>
Professional Fees	0.00	0.00	0.00	500.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	515.00
<b>Total Prof. Fees Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>15.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>515.00</b>
<b>Projects</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>
Visitor Guide Cover	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
City Maps	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00	0.00	0.00	0.00	4,500.00
Destination Dining	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00	0.00	0.00	2,400.00	0.00	4,800.00
MDA Dinner	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00	2,400.00	0.00	0.00	4,800.00
Travel Expo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,800.00	0.00	0.00	0.00	0.00	4,800.00
<b>Total Project Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>7,200.00</b>	<b>6,900.00</b>	<b>2,400.00</b>	<b>2,400.00</b>	<b>0.00</b>	<b>19,400.00</b>
<b>Telemarketing</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>
Certified Folder	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
USPS/Mindfall Tech. Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	5,000.00
<b>Total Telemarketing Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,000.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,500.00</b>
<b>Total General Expenses</b>	<b>3,886.72</b>	<b>6,035.10</b>	<b>4,659.13</b>	<b>6,045.61</b>	<b>5,737.06</b>	<b>4,737.04</b>	<b>3,632.41</b>	<b>17,026.91</b>	<b>10,936.91</b>	<b>6,308.72</b>	<b>6,312.93</b>	<b>3,411.87</b>	<b>78,732.41</b>
Total General Expenses	3,886.72	6,035.10	4,659.13	6,045.61	5,737.06	4,737.04	3,632.41	17,026.91	10,936.91	6,308.72	6,312.93	3,411.87	78,732.41
<b>Total Expenses</b>	<b>20,708.22</b>	<b>22,854.56</b>	<b>20,758.59</b>	<b>25,514.27</b>	<b>24,398.83</b>	<b>26,398.81</b>	<b>22,749.18</b>	<b>36,143.68</b>	<b>33,053.68</b>	<b>25,425.49</b>	<b>25,429.70</b>	<b>26,384.68</b>	<b>309,819.69</b>
Total Expenses	20,708.22	22,854.56	20,758.59	25,514.27	24,398.83	26,398.81	22,749.18	36,143.68	33,053.68	25,425.49	25,429.70	26,384.68	309,819.69
<b>Net Income (Loss)</b>	<b>\$ 25,743.02</b>	<b>\$ (633.56)</b>	<b>\$ (3,287.59)</b>	<b>\$ (3,705.28)</b>	<b>\$ 6,509.32</b>	<b>\$ (4,235.66)</b>	<b>\$ (1,086.03)</b>	<b>\$ (4,902.53)</b>	<b>\$ (3,592.53)</b>	<b>\$ (5,914.34)</b>	<b>\$ (1,696.05)</b>	<b>\$ (7,232.53)</b>	<b>\$ 906.24</b>
Net Income (Loss)	\$ 25,743.02	\$ (633.56)	\$ (3,287.59)	\$ (3,705.28)	\$ 6,509.32	\$ (4,235.66)	\$ (1,086.03)	\$ (4,902.53)	\$ (3,592.53)	\$ (5,914.34)	\$ (1,696.05)	\$ (7,232.53)	\$ 906.24

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