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 06/06/14
 Cash Basis

Destination Missoula Profit & Loss May 2014

| | May 14 | Jul '13 - May 14 |
|---------------------------------|------------------|-------------------|
| Ordinary Income/Expense | | |
| Income | | |
| Annual Memb. Luncheon Income | 0.00 | 2,376.74 |
| Banner Ads Income | 0.00 | 17,500.00 |
| Bed Tax Revenue | | |
| Admin | 3,000.00 | 33,000.00 |
| Full-time VIC | 1,519.66 | 16,716.26 |
| Marketing Personnel | 1,291.50 | 14,206.50 |
| Part-time VIC Staff | 0.00 | 1,912.00 |
| Total Bed Tax Revenue | 5,811.16 | 65,834.76 |
| Dues | | |
| Base | 0.00 | 18,605.00 |
| Individual/Non-profit | 0.00 | 5,925.00 |
| Lodging | 0.00 | 12,592.50 |
| Total Dues | 0.00 | 37,122.50 |
| Miscellaneous Income | 15,520.00 | 16,620.00 |
| Projects Income | | |
| City Map Income | 900.00 | 8,450.00 |
| Destination Dining | 0.00 | 90.00 |
| Dining Card | 0.00 | 260.00 |
| Get Lost Merchandise | 0.00 | 1,299.88 |
| Marathon Welcome Party | 0.00 | 3,000.00 |
| Partner Events | 0.00 | 300.00 |
| Travel Expo | 0.00 | 3,370.65 |
| Visitor Guide | 0.00 | 10,000.00 |
| Projects Income - Other | 175.00 | 350.00 |
| Total Projects Income | 1,075.00 | 27,120.53 |
| TBID Income | | |
| Destination Sales Manager | 3,750.00 | 41,250.00 |
| Director Salary | 2,291.67 | 25,208.37 |
| Fees (direct deposits) | 0.00 | 100.00 |
| Health Insurance | 238.67 | 2,625.37 |
| Payroll Taxes | 760.12 | 7,413.42 |
| TBID Bookkeeping | 208.33 | 2,291.63 |
| TBID Copier Lease | 131.00 | 1,441.00 |
| TBID Parking | 130.00 | 1,430.00 |
| TBID Part-time Admin Assistant | 1,059.50 | 2,860.60 |
| TBID Retention Adjustment | 833.33 | 9,166.64 |
| TBID Workers Comp | 0.00 | 1,050.00 |
| Total TBID Income | 9,402.62 | 94,837.03 |
| Total Income | 31,808.78 | 261,411.56 |
| Expense | | |
| Bank Service Charges | 0.00 | 0.00 |
| Dues, Memberships Subscriptions | 0.00 | 651.25 |
| Insurance | | |
| Board Insurance | 0.00 | 1,314.00 |
| Health Insurance-Employees | 1,324.69 | 10,374.94 |
| Indemnity | 0.00 | 906.00 |
| Worker's Compensation Insurance | 0.00 | 821.53 |
| Total Insurance | 1,324.69 | 13,416.47 |
| Marketing | | |
| Qwest/Dex | 0.00 | 295.91 |
| Total Marketing | 0.00 | 295.91 |
| Meetings | 538.21 | 694.63 |
| Membership | | |
| Annual Membership Luncheon | 0.00 | 2,582.11 |
| Membership Packet | 0.00 | 168.75 |

Destination Missoula
Profit & Loss
May 2014

| | May 14 | Jul '13 - May 14 |
|--|------------------|-------------------|
| Recruitment/Retention | 0.00 | 190.00 |
| Total Membership | 0.00 | 2,940.86 |
| Miscellaneous Expenses | 100.00 | 100.00 |
| Office Expenses | | |
| Chamber Master | 119.00 | 1,309.00 |
| Christmas gift | 0.00 | 1,500.00 |
| Computers | 9.99 | 419.47 |
| Copier Lease/Setup | 167.00 | 2,101.50 |
| Copies | 0.00 | 253.65 |
| Director's Lunch Meeting Exp. | 0.00 | 55.80 |
| Director Meetings & Lunches | 0.00 | 24.00 |
| Miscellaneous Expenses | 18.10 | 1,979.50 |
| Parking | 260.00 | 2,750.00 |
| Postage | 0.00 | 409.00 |
| Printing | 0.00 | 710.00 |
| Rent | 1,200.00 | 13,200.00 |
| Supplies | 33.00 | 1,466.67 |
| T-One Service | 50.00 | 550.00 |
| Telephone Lines | 109.20 | 1,201.20 |
| Utilities | 100.00 | 1,100.00 |
| Total Office Expenses | 2,066.29 | 29,029.79 |
| Payroll Expenses | | |
| Fees (direct deposits) | 15.00 | 366.25 |
| Salaries | | |
| Destination Sales Manager | 3,750.00 | 41,250.00 |
| Director | 5,583.34 | 62,623.61 |
| Payroll Taxes | 1,592.04 | 15,601.16 |
| TBID Part-time Admin Assistant | 1,059.50 | 2,995.50 |
| VIC Full-time | 2,024.00 | 22,461.52 |
| VIC Mgr/Mktg/Membership | 3,829.16 | 42,703.00 |
| VIC/Part-time | 0.00 | 1,912.00 |
| Total Salaries | 17,838.04 | 189,546.79 |
| Payroll Expenses - Other | 0.00 | 6.00 |
| Total Payroll Expenses | 17,853.04 | 189,919.04 |
| Professional Development | | |
| Board Retreat | 0.00 | 1,035.28 |
| Total Professional Development | 0.00 | 1,035.28 |
| Professional Fees | 0.00 | 515.00 |
| Projects | | |
| Get Lost Merchandise | 0.00 | 1,351.64 |
| Marathon Welcome Party | 0.00 | 0.00 |
| Travel Expo | 0.00 | 2,248.25 |
| Visitor Guide Cover | 0.00 | 75.00 |
| Total Projects | 0.00 | 3,674.89 |
| Telemarketing/Fulfillment | | |
| Postage | 0.00 | 3,486.82 |
| Total Telemarketing/Fulfillment | 0.00 | 3,486.82 |
| Total Expense | 21,882.23 | 245,759.94 |
| Net Ordinary Income | 9,926.55 | 15,651.62 |
| Net Income | 9,926.55 | 15,651.62 |