

Financial Statements

March 31, 2014

Prepared For:

Destination Missoula

140 N Higgins Avenue

Missoula, MT

59802

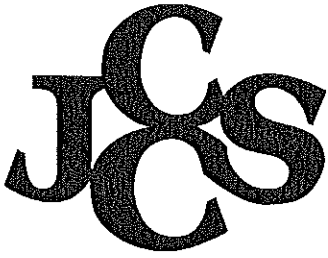
Prepared by:

Junkermier, Clark, Campanella, Stevens, P.C.

PO Box 16237

Missoula, Montana 59808

April 7, 2014



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Certified Public Accountants and Business Advisors
ACCOUNTANTS' COMPILATION REPORT

Destination Missoula
140 N Higgins Avenue
Missoula, MT 59802

We have compiled the accompanying statements of financial position - cash basis of Destination Missoula (private branch only) as of March 31, 2014, and the related statements of activities - cash basis for the one month and nine months then ended and supplementary information contained in schedules I - III, which are presented only for supplementary analysis purposes. The financial statements and supplementary schedules have been prepared on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary schedules are in accordance with the income tax basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements and supplementary schedules in accordance with the income tax basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements and supplementary schedules.

We are not independent of Destination Missoula.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supplementary schedules without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements and supplementary schedules.

Junkermier, Clark, Campanella, Stevens, P.C.

Missoula, Montana
April 7, 2014

Destination Missoula
Statement of Financial Position - Cash Basis
As of March 31, 2014

ASSETS

ASSETS

CURRENT ASSETS

Checking \$ 14,214.34

Total Current Assets 14,214.34

OTHER CURRENT ASSETS

TOTAL ASSETS \$ 14,214.34

LIABILITIES AND NET ASSETS

CURRENT LIABILITIES

Payroll Liabilities \$ 6,263.33

Deferred Revenue 1,400.00

Total Current Liabilities 7,663.33

Total Liabilities 7,663.33

UNRESTRICTED NET ASSETS

Net Assets 2,309.86

Current Income 4,241.15

Total Unrestricted Net Assets 6,551.01

**TOTAL LIABILITIES AND
UNRESTRICTED NET ASSETS** \$ 14,214.34

See Accountants' Compilation Report

Destination Missoula
Statements of Activities - Cash Basis
For the One Month and Nine Months Ended March 31, 2014

	Current Period	Percent	Year To Date	Percent
Revenue				
Annual Memb. Luncheon Income	\$ 0.00	0.0	\$ 2,376.74	1.2
Banner Ads Income	1,750.00	9.5	15,750.00	7.6
Miscellaneous Income	300.00	1.6	1,100.00	0.5
TBID Income				
Bookkeeping	208.33	1.1	1,874.97	0.9
Health Insurance	238.67	1.3	2,148.03	1.0
Payroll Taxes	654.17	3.5	5,887.33	2.9
Salaries Director	2,291.67	12.4	20,625.03	10.0
Destination Sales Mgr	3,750.00	20.3	33,750.00	16.4
Worker's Comp	0.00	0.0	1,050.00	0.5
Copier Lease	131.00	0.7	1,179.00	0.6
Parking	130.00	0.7	1,170.00	0.6
Fees	0.00	0.0	100.00	0.0
Part-Time Admin Assistant	683.10	3.7	683.10	0.3
Retention Adjustment	833.33	4.5	7,499.98	3.6
Project Income				
Partner Events	75.00	0.4%	300.00	0.1%
Destination Dining	0.00	0.0%	90.00	0.0%
Dining Card	0.00	0.0%	260.00	0.1%
Travel Expo	390.00	2.1%	3,370.65	1.6%
Get Lost Merchandise	0.00	0.0%	1,299.88	0.6%
Marathon Welcome Party	0.00	0.0%	3,000.00	1.5%
City Map Income	900.00	4.9%	1,800.00	0.9%
Visitors Guide	0.00	0.0%	10,000.00	4.8%
Project Income: Other	0.00	0.0%	175.00	0.1%
Bed Tax Income				
Part-Time VIC Staff	0.00	0.0	1,912.00	0.9
Full Time VIC Staff	1,519.66	8.2	13,676.94	6.6
Marketing Personnel	1,291.50	7.0	11,623.50	5.6
Administration	3,000.00	16.3	27,000.00	13.1
Dues Income				
Individual	0.00	0.0	5,475.00	2.7
Lodging	0.00	0.0	12,592.50	6.1
Base	290.00	1.6	18,605.00	9.0
Total Revenue	18,436.43	100.0	206,374.65	100.0
Employee Expenses				
Destination Sales Manager	3,750.00	20.3	33,750.00	16.4
Director	5,583.34	30.3	51,456.93	24.9
Part-Time Admin Assistant	630.50	3.4	630.50	0.3
VIC/Full Time	1,932.00	10.5	18,413.52	8.9
VIC/Part-Time	0.00	0.0	1,912.00	0.9
VIC Mgr/Mktg/Membership	3,829.16	20.8	35,044.68	17.0
Payroll Taxes	1,559.70	8.5	12,377.69	6.0
Payroll Expenses - Fees	13.50	0.1	340.75	0.2
Total Employee Expenses	17,298.20	93.8	153,926.07	74.6
General Expenses				
Insurance				
Health Insurance - Employees	1,699.32	9.2	8,100.19	3.9
Indemnity	1,314.00	7.1	2,220.00	1.1
Workers' Compensation Insurance	0.00	0.0	821.53	0.4
Marketing				
Qwest/Dex	0.00	0.0	295.91	0.1
Meetings				
Meetings	(95.16)	(0.5)	(95.16)	0.0

See Accountants' Compilation Report

Destination Missoula
Statements of Activities - Cash Basis
For the One Month and Nine Months Ended March 31, 2014

	Current Period	Percent	Year To Date	Percent
Membership				
Annual Membership Luncheon	0.00	0.0	2,582.11	1.3
Membership Packets	(710.00)	(3.9)	168.75	0.1
Recruitment/Retention	0.00	0.0	92.00	0.0
Office				
Chamber Master	\$ 119.00	0.6	\$ 1,071.00	0.5
Christmas Gift	0.00	0.0	1,500.00	0.7
Computer Misc	9.99	0.1	250.99	0.1
Copier Lease	167.00	0.9	1,767.50	0.9
Copies	79.45	0.4	253.65	0.1
Director's Lunch Meeting Exp.	0.00	0.0	79.80	0.0
Miscellaneous Expenses	376.00	2.0	1,961.40	1.0
Parking	260.00	1.4	2,230.00	1.1
Postage	29.00	0.2	359.00	0.2
Printing	710.00	3.9	710.00	0.3
Rent	1,200.00	6.5	10,800.00	5.2
Supplies	43.99	0.2	1,354.70	0.7
T-One Service	50.00	0.3	450.00	0.2
Telephone	109.20	0.6	982.80	0.5
Utilities	100.00	0.5	900.00	0.4
Other Expenses				
Dues, Membership Subscriptions	0.00	0.0	651.25	0.3
Professional Development				
Board Retreat	0.00	0.0	1,035.28	0.5
Professional Fees				
Professional Fees	0.00	0.0	515.00	0.2
Projects				
Visitor Guide Cover	0.00	0.0	75.00	0.0
Get Lost Merchandise	0.00	0.0	1,351.64	0.7
Travel Expo	57.76	0.3	2,236.27	1.1
Telemarketing				
USPS/Windfall Tech. Postage	0.00	0.0	3,486.82	1.7
Total General Expenses	<u>5,419.55</u>	<u>29.4</u>	<u>47,307.43</u>	<u>22.9</u>
Total Expenses	<u>22,817.75</u>	<u>123.8</u>	<u>202,133.50</u>	<u>97.9</u>
Net Income (Loss)	<u>\$ (4,381.32)</u>	<u>(23.8)%</u>	<u>\$ 4,241.15</u>	<u>2.1%</u>

**Destination Missoula
Supplementary Schedule I
Statement of Activities - Cash Basis
For The Nine Months Ended March 31, 2014**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Central Income	1,376.74	4,200.00	2,150.00	1,775.00	0.00	3,900.00	2,025.00	1,750.00	2,050.00	0.00	0.00	0.00	19,226.74
Annual Income	1,376.74	700.00	275.00	25.00	0.00	0.00	0.00	0.00	208.33	0.00	0.00	0.00	2,376.74
Lunch Income	0.00	3,500.00	1,750.00	1,750.00	0.00	3,500.00	1,750.00	1,750.00	1,750.00	0.00	0.00	0.00	15,750.00
Banner Ads Income	0.00	0.00	125.00	0.00	0.00	400.00	275.00	0.00	300.00	0.00	0.00	0.00	1,100.00
Miscellaneous Income													
Total	1,376.74	4,200.00	2,150.00	1,775.00	0.00	3,900.00	2,025.00	1,750.00	2,050.00	0.00	0.00	0.00	19,226.74
ID Income	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	0.00	0.00	0.00	1,874.97
Bookkeeping	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	0.00	0.00	0.00	2,143.03
Health Insurance	604.16	604.16	604.16	804.00	654.17	654.17	654.17	654.17	654.17	0.00	0.00	0.00	5,887.33
Payroll Taxes	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	0.00	0.00	0.00	20,625.03
Salaries Director	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	0.00	0.00	0.00	33,750.00
Destination Sales Mgr	1,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00
Worker's Comp	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	0.00	0.00	0.00	1,178.00
Copier Lease	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	0.00	0.00	0.00	1,170.00
Parking	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	683.10	0.00	0.00	0.00	683.10
Part-Time Admin Assistant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	833.33	0.00	0.00	0.00	833.33
Retention Adjustment	8,403.83	7,453.83	7,353.83	10,887.00	8,237.17	8,237.17	8,237.17	8,237.17	8,920.27	0.00	0.00	0.00	75,967.44
Total	8,403.83	7,453.83	7,353.83	10,887.00	8,237.17	8,237.17	8,237.17	8,237.17	8,920.27	0.00	0.00	0.00	75,967.44
Project Income	75.00	0.00	0.00	75.00	0.00	0.00	75.00	0.00	75.00	0.00	0.00	0.00	300.00
Partner Events	90.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	90.00
Destination Dining	260.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	260.00
Dining Card	0.00	0.00	0.00	0.00	0.00	195.00	1,825.65	960.00	390.00	0.00	0.00	0.00	3,370.65
Travel Expo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Get Lost Merchandise	0.00	1,299.88	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,299.88
Marathon Welcome Party	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
City Map Income	0.00	0.00	0.00	0.00	0.00	450.00	0.00	450.00	900.00	0.00	0.00	0.00	1,800.00
Visitors Guide	0.00	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Project Income: Other	0.00	0.00	0.00	0.00	0.00	175.00	0.00	0.00	0.00	0.00	0.00	0.00	175.00
Total	3,425.00	0.00	1,299.88	75.00	10,000.00	820.00	1,900.65	1,410.00	1,365.00	0.00	0.00	0.00	20,295.53
Tax Income	856.00	832.00	224.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,912.00
Part-Time VIC Staff	1,339.66	1,339.66	1,339.66	2,059.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	0.00	0.00	0.00	13,676.94
Full Time VIC Staff	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	0.00	0.00	0.00	11,623.50
Marketing Personnel	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	0.00	0.00	0.00	27,000.00
Administration	6,487.16	6,463.16	5,855.16	6,351.16	5,811.16	5,811.16	5,811.16	5,811.16	5,811.16	0.00	0.00	0.00	54,212.44
al Bed Tax Income													

**Destination Missoula
 Supplementary Schedule I
 Statement of Activities - Cash Basis
 For The Nine Months Ended March 31, 2014**

Individuals Income	3,900.00	750.00	0.00	375.00	150.00	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,475.00	
Lodging	9,738.50	1,770.00	580.00	504.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,592.50
Base	13,145.00	1,450.00	1,160.00	530.00	870.00	290.00	580.00	290.00	290.00	0.00	290.00	290.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	18,605.00
Total Dues Income	26,783.50	3,970.00	1,740.00	1,409.00	1,020.00	290.00	880.00	290.00	290.00	290.00	290.00	290.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	36,672.50
Total Income	46,476.23	22,086.99	18,398.87	20,497.16	25,068.33	19,058.33	18,853.98	17,498.33	18,436.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	206,374.65	

**Destination Missoula
Supplementary Schedule I
Statement of Activities - Cash Basis
For The Nine Months Ended March 31, 2014**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Employee Expenses													
Destination Sales Manager	3,403.98	3,576.42	4,269.60	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	0.00	0.00	0.00	33,750.00
Director	4,885.06	4,885.06	4,885.06	8,885.06	5,583.33	5,583.34	5,583.34	5,583.34	5,583.34	0.00	0.00	0.00	51,456.93
Part-Time Adm'n Assistant	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	630.50	0.00	0.00	0.00	630.50
VIC/Full Time	1,889.38	1,813.38	1,642.38	3,293.38	1,932.00	2,024.00	2,116.00	1,771.00	1,932.00	0.00	0.00	0.00	18,413.52
VIC/Part-Time	856.00	832.00	224.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,912.00
VIC Mgr/Mktg/Membership	3,474.72	3,474.72	3,474.72	5,474.72	3,829.16	3,829.16	3,829.16	3,829.16	3,829.16	0.00	0.00	0.00	35,044.68
Payroll Taxes	1,310.97	1,251.03	1,076.35	1,671.68	1,209.43	1,218.27	1,555.08	1,525.18	1,559.70	0.00	0.00	0.00	12,377.69
Payroll Expenses - Fees	363.42	190.98	(78.19)	(196.96)	12.00	12.00	12.00	12.00	13.50	0.00	0.00	0.00	340.75
Total Employee Expenses	16,183.53	16,023.59	15,493.92	22,877.88	16,315.92	16,416.77	16,845.58	16,470.68	17,298.20	0.00	0.00	0.00	153,926.07
Health Insurance - Employees	248.58	492.86	492.86	492.86	1,077.34	946.99	(221.95)	2,871.33	1,699.32	0.00	0.00	0.00	8,100.19
Workers' Compensation Insurance	338.57	246.89	236.07	0.00	0.00	0.00	0.00	0.00	1,314.00	0.00	0.00	0.00	2,220.00
Total Insurance Expenses	587.15	739.75	1,389.93	492.86	1,322.34	946.99	(221.95)	2,871.33	3,013.32	0.00	0.00	0.00	11,141.72
Marketing													
Quest/Dex	39.89	0.00	81.00	40.50	40.50	40.50	40.50	13.02	0.00	0.00	0.00	0.00	295.91
Total Marketing Expenses	39.89	0.00	81.00	40.50	40.50	40.50	40.50	13.02	0.00	0.00	0.00	0.00	295.91
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(95.16)	0.00	0.00	0.00	(95.16)
Total Meeting Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(95.16)	0.00	0.00	0.00	(95.16)
Membership													
Annual Membership Luncheon	0.00	2,359.78	222.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,582.11
Membership Packets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	878.75	(710.00)	0.00	0.00	0.00	168.75
Recruitment/Retention	0.00	0.00	0.00	92.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	92.00
Total Membership Expenses	0.00	2,359.78	222.33	92.00	0.00	0.00	0.00	878.75	(710.00)	0.00	0.00	0.00	2,842.86
Office													
Chamber Master	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	0.00	0.00	0.00	1,071.00
Christmas Gift	0.00	0.00	0.00	292.11	(69.55)	1,277.44	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Computer Misc	0.00	200.14	0.00	10.89	0.00	9.99	9.99	9.99	9.99	0.00	0.00	0.00	250.99
Copier Lease	431.50	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	0.00	0.00	0.00	1,767.50
Copies	7.20	0.00	167.00	0.00	0.00	0.00	0.00	0.00	79.45	0.00	0.00	0.00	253.65
Director's Lunch Meeting Exp.	0.00	0.00	0.00	30.80	0.00	0.00	49.00	0.00	0.00	0.00	0.00	0.00	79.80
Miscellaneous Expenses	126.00	(116.00)	119.39	891.74	0.00	549.41	14.86	0.00	376.00	0.00	0.00	0.00	1,951.40
Parking	225.00	185.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	0.00	0.00	0.00	2,230.00
Postage	50.00	0.00	46.00	92.00	0.00	0.00	142.00	0.00	29.00	0.00	0.00	0.00	369.00

See Accountants' Compilation Report

**Destination Missoula
Supplementary Schedule I
Statement of Activities - Cash Basis
For The Nine Months Ended March 31, 2014**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	710.00	0.00	0.00	0.00	710.00
Rent	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	0.00	0.00	0.00	10,800.00
Supplies	164.64	86.55	241.40	739.55	22.84	24.54	0.00	31.19	43.99	0.00	0.00	0.00	1,354.70
T-One Service	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	0.00	0.00	0.00	450.00
Telephone	109.20	109.20	109.20	109.20	109.20	109.20	109.20	109.20	109.20	0.00	0.00	0.00	982.80
Utilities	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	0.00	0.00	0.00	900.00
Total	2,582.54	2,100.89	2,578.99	4,062.29	1,958.49	3,866.58	2,221.05	2,046.38	3,253.83	0.00	0.00	0.00	24,670.84

al Office Expenses

**Destination Missoula
Supplementary Schedule I
Statement of Activities - Cash Basis
For The Nine Months Ended March 31, 2014**

her Expenses	0.00	345.00	100.00	0.00	0.00	206.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	651.25
Dues, Membership Subscriptions														
al Other Expenses	0.00	345.00	100.00	0.00	0.00	206.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	651.25
rofessional Development														
Board Retreat	0.00	65.95	0.00	969.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,035.28
al Prof. Dev. Expenses	0.00	65.95	0.00	969.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,035.28
rofessional Fees														
Professional Fees	0.00	0.00	0.00	500.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	0.00	515.00
al Prof. Fees Expenses	0.00	0.00	0.00	500.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	0.00	0.00	515.00
jects														
Visitor Guide Cover	0.00	0.00	0.00	75.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00
Get Lost Merchandise	1,032.36	319.28	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,351.64
Travel Expo	0.00	0.00	0.00	0.00	138.00	0.00	2,040.51	57.76	0.00	0.00	0.00	0.00	0.00	2,236.27
Marathon Welcome Party	1,750.00	(1,750.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
al Project Expenses	2,782.36	(1,430.72)	0.00	75.00	138.00	0.00	2,040.51	57.76	0.00	0.00	0.00	0.00	0.00	3,662.91
emarketing														
USPS/Windfall Tech. Postage	0.00	0.00	221.42	0.00	265.40	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,486.82
al Telemarketing	0.00	0.00	221.42	0.00	265.40	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	3,486.82
tal General Expenses	4,141.94	5,830.65	4,493.67	6,131.98	3,486.73	4,892.07	10,764.99	5,419.55	0.00	0.00	0.00	0.00	0.00	47,307.43
tal Expenses	22,175.47	20,204.24	20,087.59	29,109.86	19,902.65	21,408.84	27,335.67	22,817.75	0.00	0.00	0.00	0.00	0.00	202,133.50
t Income (Loss)	\$ 24,300.76	\$ 1,882.75	\$ (1,688.72)	\$ (8,612.70)	\$ 5,165.68	\$ (2,350.51)	\$ (9,837.34)	\$ (4,381.32)	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 4,241.15

**Destination Missoula
Supplementary Schedule II
Comparative Statement of Activities - Cash Basis
Actual Versus Budget
For the One Month and Nine Months Ended March 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Central Income						
Annual Memb. Luncheon Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 2,376.74	\$ 2,326.74	\$ 50.00
Banner Ads Income	1,750.00	1,750.00	0.00	15,750.00	15,750.00	0.00
Miscellaneous Income	300.00	0.00	300.00	1,100.00	0.00	1,100.00
Total Central Income	2,050.00	1,750.00	300.00	19,226.74	18,076.74	1,150.00
TBID Income						
Bookkeeping	208.33	208.33	0.00	1,874.97	1,874.97	0.00
Health Insurance	238.67	238.67	0.00	2,148.03	2,148.03	0.00
Payroll Taxes	654.17	654.17	0.00	5,887.33	5,887.53	(0.20)
Salaries Director	2,291.67	2,291.67	0.00	20,625.03	20,625.03	0.00
Destination Sales Mgr	3,750.00	3,750.00	0.00	33,750.00	33,750.00	0.00
Worker's Comp	0.00	0.00	0.00	1,050.00	1,050.00	0.00
Copier Lease	131.00	131.00	0.00	1,179.00	1,179.00	0.00
Parking	130.00	130.00	0.00	1,170.00	1,170.00	0.00
Fees	0.00	0.00	0.00	100.00	100.00	0.00
Sales Bonus	0.00	3,000.00	(3,000.00)	0.00	6,000.00	(6,000.00)
Part-Time Admin Assistant	683.10	1,866.66	(1,183.56)	683.10	11,199.96	(10,516.86)
Retention Adjustment	833.33	833.33	0.00	7,499.98	7,499.98	0.00
Total TBID Income	8,920.27	13,103.83	(4,183.56)	75,987.44	92,484.50	(16,517.06)
Project Income						
Partner Events	75.00	150.00	(75.00)	300.00	525.00	(225.00)
Destination Dining	0.00	0.00	0.00	90.00	3,945.00	(3,855.00)
Dining Card	0.00	348.00	(348.00)	260.00	956.00	(696.00)
Travel Expo	390.00	3,800.00	(3,410.00)	3,370.65	7,600.00	(4,229.35)
Get Lost Merchandise	0.00	0.00	0.00	1,299.88	1,250.00	49.88
Marathon Welcome Party	0.00	0.00	0.00	3,000.00	3,000.00	0.00
City Map Income	900.00	3,000.00	(2,100.00)	1,800.00	9,000.00	(7,200.00)
Visitors Guide	0.00	0.00	0.00	10,000.00	12,000.00	(2,000.00)
Project Income: Other	0.00	0.00	0.00	175.00	0.00	175.00
Total Project Income	1,365.00	7,298.00	(5,933.00)	20,295.53	38,276.00	(17,980.47)
Bed Tax Income						
Part-Time VIC Staff	0.00	0.00	0.00	1,912.00	1,848.00	64.00
Full Time VIC Staff	1,519.66	1,339.66	180.00	13,676.94	12,056.94	1,620.00
Marketing Personnel	1,291.50	1,519.66	(228.16)	11,623.50	13,304.30	(1,680.80)
Administration	3,000.00	3,000.00	0.00	27,000.00	27,000.00	0.00
Total Bed Tax Income	5,811.16	5,859.32	(48.16)	54,212.44	54,209.24	3.20

See Accountants' Compilation Report

Destination Missoula
Supplementary Schedule II
Comparative Statement of Activities - Cash Basis
Actual Versus Budget
For the One Month and Nine Months Ended March 31, 2014

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Dues Income						
Individual	0.00	0.00	0.00	5,475.00	3,900.00	1,575.00
Lodging	0.00	0.00	0.00	12,592.50	9,738.50	2,854.00
Base	290.00	1,450.00	(1,160.00)	18,605.00	26,644.00	(8,039.00)
Total Dues Income	290.00	1,450.00	(1,160.00)	36,672.50	40,282.50	(3,610.00)
Total Income	18,436.43	29,461.15	(11,024.72)	206,374.65	243,328.98	(36,954.33)

Destination Missoula
Supplementary Schedule II
Comparative Statement of Activities - Cash Basis
Actual Versus Budget
For the One Month and Nine Months Ended March 31, 2014

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Employee Expenses						
Destination Sales Manager	3,750.00	3,750.00	0.00	33,750.00	33,750.00	0.00
Director	5,583.34	5,583.33	(0.01)	51,456.93	50,249.97	(1,206.96)
Sales Bonus	0.00	3,000.00	3,000.00	0.00	6,000.00	6,000.00
Part-Time Admin Assistant	630.50	1,866.66	1,236.16	630.50	9,333.30	8,702.80
VIC/Full Time	1,932.00	1,978.45	46.45	18,413.52	17,984.65	(428.87)
VIC/Part-Time	0.00	0.00	0.00	1,912.00	1,848.00	(64.00)
VIC Mgr/Mktg/Membership	3,829.16	3,833.33	4.17	35,044.68	34,500.01	(544.67)
Retirement	0.00	455.00	455.00	0.00	1,365.00	1,365.00
Payroll Taxes	1,559.70	1,533.33	(26.37)	12,377.69	13,799.97	1,422.28
Payroll Expenses - Fees	13.50	16.67	3.17	340.75	150.03	(190.72)
Total Employee Expenses	17,298.20	22,016.77	4,718.57	153,926.07	168,980.93	15,054.86
Insurance						
Health Insurance - Employees	1,699.32	1,204.01	(495.31)	8,100.19	7,677.07	(423.12)
Indemnity	1,314.00	0.00	(1,314.00)	2,220.00	661.00	(1,559.00)
Board Insurance	0.00	0.00	0.00	0.00	1,400.00	1,400.00
Workers' Compensation Insurance	0.00	0.00	0.00	821.53	2,300.00	1,478.47
Total Insurance Expenses	3,013.32	1,204.01	(1,809.31)	11,141.72	12,038.07	896.35
Marketing Expenses						
Qwest/Dex	0.00	20.50	20.50	295.91	328.00	32.09
Total Marketing Expenses	0.00	20.50	20.50	295.91	328.00	32.09
Meeting Expenses						
Meetings	(95.16)	500.00	595.16	(95.16)	500.00	595.16
Total Meeting Expenses	(95.16)	500.00	595.16	(95.16)	500.00	595.16
Membership Expenses						
Annual Membership Luncheon	0.00	0.00	0.00	2,582.11	2,582.11	0.00
Membership Packets	(710.00)	0.00	710.00	168.75	375.00	206.25
Recruitment/Retention	0.00	125.00	125.00	92.00	250.00	158.00
Total Membership Expenses	(710.00)	125.00	835.00	2,842.86	3,207.11	364.25
Office Expenses						
Chamber Master	119.00	119.00	0.00	1,071.00	1,071.00	0.00

See Accountants' Compilation Report

**Destination Missoula
Supplementary Schedule II
Comparative Statement of Activities - Cash Basis
Actual Versus Budget
For the One Month and Nine Months Ended March 31, 2014**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Christmas Gift	0.00	0.00	0.00	1,500.00	1,500.00	0.00
Computer Misc	9.99	0.00	(9.99)	250.99	500.00	249.01
Copier Lease	167.00	167.00	0.00	1,767.50	1,767.50	0.00
Copies	79.45	0.00	(79.45)	253.65	274.20	20.55
Director's Lunch Meeting Exp.	0.00	31.82	31.82	79.80	221.71	141.91
Miscellaneous Expenses	376.00	47.92	(328.08)	1,961.40	431.28	(1,530.12)
Parking	260.00	260.00	0.00	2,230.00	2,340.00	110.00
Postage	29.00	62.50	33.50	359.00	562.50	203.50
Printing	710.00	0.00	(710.00)	710.00	500.00	(210.00)
Rent	1,200.00	1,200.00	0.00	10,800.00	10,800.00	0.00
Supplies	43.99	104.16	60.17	1,354.70	937.52	(417.18)
T-One Service	50.00	75.00	25.00	450.00	675.00	225.00
Telephone	109.20	120.00	10.80	982.80	1,080.00	97.20
Utilities	100.00	100.00	0.00	900.00	900.00	0.00
Total Office Expenses	3,253.63	2,287.40	(966.23)	24,670.84	23,560.71	(1,110.13)
Other Expenses						
Dues, Membership Subscriptions	0.00	0.00	0.00	651.25	850.00	198.75
Total Other Expenses	0.00	0.00	0.00	651.25	850.00	198.75
Professional Development Expenses						
Board Retreat	0.00	0.00	0.00	1,035.28	2,000.00	964.72
DMAI	0.00	0.00	0.00	0.00	500.00	500.00
Total Prof. Dev. Expenses	0.00	0.00	0.00	1,035.28	2,500.00	1,464.72
Professional Fees Expenses						
Professional Fees	0.00	0.00	0.00	515.00	515.00	0.00
Total Prof. Fees Expenses	0.00	0.00	0.00	515.00	515.00	0.00
Projects Expenses						
Visitor Guide Cover	0.00	0.00	0.00	75.00	500.00	425.00
City Maps	0.00	4,500.00	4,500.00	0.00	4,500.00	4,500.00
Get Lost Merchandise	0.00	0.00	0.00	1,351.64	0.00	(1,351.64)
Destination Dining	0.00	0.00	0.00	0.00	2,400.00	2,400.00
MDA Dinner	0.00	2,400.00	2,400.00	0.00	2,400.00	2,400.00
Travel Expo	57.76	0.00	(57.76)	2,236.27	4,800.00	2,563.73
Total Projects Expenses	57.76	6,900.00	6,842.24	3,662.91	14,600.00	10,937.09

See Accountants' Compilation Report

Destination Missoula
Supplementary Schedule II
Comparative Statement of Activities - Cash Basis
Actual Versus Budget
For the One Month and Nine Months Ended March 31, 2014

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Telemarketing						
Certified Folder	0.00	0.00	0.00	0.00	500.00	500.00
USPS/Mindfall Tech. Postage	0.00	0.00	0.00	3,486.82	5,000.00	1,513.18
Total Telemarketing Expense	0.00	0.00	0.00	3,486.82	5,500.00	2,013.18
Total General Expenses	5,419.55	10,936.91	5,517.36	47,307.43	62,698.89	15,391.46
Total Expenses	22,817.75	33,053.68	10,235.93	202,133.50	232,579.82	30,446.32
Net Income (Loss)	\$ (4,381.32)	\$ (3,592.53)	\$ (788.79)	\$ 4,241.15	\$ 10,749.16	\$ (6,508.01)

Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
ome													
Annual Memb. Luncheon Income	\$ 1,376.74	\$ 700.00	\$ 275.00	\$ (25.00)	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 2,326.74
Banner Ads Income	0.00	3,500.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	21,000.00
Part-Time VIC Staff	856.00	856.00	136.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	856.00	2,704.00
Full Time VIC Staff	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	16,075.92
Marketing Personnel	1,291.50	1,291.50	1,291.50	1,291.50	2,059.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	1,519.66	17,863.28
Administration	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	3,000.00	36,000.00
al Central Income	7,863.90	10,687.16	7,792.16	7,356.16	8,149.32	7,609.32	7,609.32	7,609.32	7,609.32	7,609.32	7,609.32	8,465.32	95,969.94
D Income													
Bookkeeping	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	2,499.96
Health Insurance	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	238.67	2,854.04
Payroll Taxes	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	654.17	7,850.04
Salaries Director	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	27,500.04
Destination Sales Mgr	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	45,000.00
Worker's Comp	1,050.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00
Copier Lease	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	131.00	1,572.00
Parking	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	130.00	1,560.00
Fees	0.00	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00
Sales Bonus	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Part-Time Admin Assistant	0.00	0.00	0.00	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	16,799.94
Retention Adjustment	0.00	0.00	0.00	3,333.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	833.33	9,999.97
al TBID Income	8,453.84	7,503.84	7,403.84	12,603.83	10,103.83	13,103.83	10,103.83	10,103.83	13,103.83	10,103.83	10,103.83	13,103.83	125,795.99
ject Income													
Partner Events	0.00	0.00	75.00	150.00	75.00	0.00	0.00	75.00	150.00	0.00	0.00	75.00	600.00
Destination Dining	90.00	0.00	0.00	0.00	0.00	0.00	0.00	3,855.00	0.00	0.00	3,855.00	0.00	7,800.00
Dining Card	260.00	0.00	0.00	0.00	0.00	0.00	0.00	348.00	348.00	348.00	348.00	348.00	2,000.00
Travel Expo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,800.00	3,800.00	0.00	0.00	0.00	7,600.00
Get Lost Merchandise	0.00	0.00	750.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	260.00	1,510.00
Marathon Welcome Party	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
City Map Income	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	4,000.00	3,000.00	0.00	0.00	0.00	9,000.00
Visitors Guide	0.00	0.00	0.00	0.00	12,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,000.00
al Project Income	3,350.00	0.00	825.00	150.00	12,075.00	0.00	2,500.00	12,076.00	7,298.00	348.00	4,203.00	683.00	43,510.00

See Accountants' Compilation Report

Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Employee Expenses													
Destination Sales Manager	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	45,000.00
Director	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.33	5,583.37	67,000.00
Sales Bonus	0.00	0.00	0.00	0.00	0.00	3,000.00	0.00	0.00	0.00	0.00	0.00	3,000.00	9,000.00
Part-Time Admin Assistant	0.00	0.00	0.00	0.00	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	1,866.66	14,933.28
VIC/Full Time	1,646.80	1,646.80	1,646.80	3,152.00	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	1,978.45	23,920.00
VIC/Part-Time	856.00	856.00	136.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	856.00	2,704.00
VIC Mgr/Mktg/Membership	3,333.37	3,333.33	3,333.33	5,333.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	3,833.33	46,000.00
Retirement	0.00	0.00	0.00	0.00	0.00	0.00	455.00	455.00	455.00	455.00	455.00	455.00	2,730.00
Payroll Taxes	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.33	1,533.37	18,400.00
Payroll Expenses - Fees	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.67	16.63	200.00
Total Employee Expenses	16,719.50	16,719.46	15,999.46	19,368.66	18,561.77	21,561.77	19,016.77	19,016.77	22,016.77	19,016.77	19,016.77	22,872.81	229,887.28
Insurance													
Health Insurance - Employees	431.79	431.79	431.79	431.79	1,168.94	1,168.94	1,204.01	1,204.01	1,204.01	1,204.01	1,204.01	1,204.01	11,289.10
Indemnity	0.00	0.00	661.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	661.00
Board Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,400.00	0.00	0.00	0.00	0.00	1,400.00
Workers' Compensation Insurance	338.57	981.00	980.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,300.00
Total Insurance Expenses	770.36	1,412.79	2,073.22	431.79	1,168.94	1,168.94	1,204.01	2,604.01	1,204.01	1,204.01	1,204.01	1,204.01	15,650.10
Marketing													
Qwest/Dex	41.00	41.00	41.00	41.00	41.00	41.00	41.00	20.50	20.50	20.50	20.50	20.50	389.50
Total Marketing Expenses	41.00	41.00	41.00	41.00	41.00	41.00	41.00	20.50	20.50	20.50	20.50	20.50	389.50
Meetings													
Meetings	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	500.00
Total Meeting Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	500.00
Membership													
Annual Membership Luncheon	0.00	2,359.78	222.33	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,582.11
Membership Packets	0.00	0.00	0.00	0.00	375.00	0.00	0.00	0.00	0.00	375.00	0.00	0.00	750.00
Recruitment/Retention	0.00	0.00	0.00	125.00	0.00	0.00	0.00	0.00	125.00	0.00	0.00	0.00	250.00
Total Membership Expenses	0.00	2,359.78	222.33	125.00	375.00	0.00	0.00	0.00	125.00	375.00	0.00	0.00	3,582.11
Other													
Chamber Master	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	1,428.00
Christmas Gift	0.00	0.00	0.00	292.11	0.00	1,207.89	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Computer Misc	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Copier Lease	431.50	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	167.00	2,268.50
Copies	7.20	0.00	167.00	0.00	0.00	100.00	0.00	0.00	0.00	75.00	0.00	0.00	349.20
Director's Lunch Meeting Exp.	0.00	0.00	0.00	30.80	31.82	63.63	31.82	31.82	31.82	63.63	32.84	31.82	350.00
Miscellaneous Expenses	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.92	47.88	575.00
Parking	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	260.00	3,120.00

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Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Postage	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	62.50	750.00
Printing	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	1,000.00
Rent	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	14,400.00
Supplies	104.24	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	104.16	1,250.00
T-One Service	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	900.00
Telephone	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	120.00	1,440.00
Utilities	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,200.00
Total Office Expenses	2,527.36	2,255.58	2,422.58	2,578.49	3,287.40	3,627.10	2,287.40	2,287.40	2,287.40	2,394.21	2,788.42	2,287.36	31,030.70
Other Expenses	650.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	850.00
Professional Fees	650.00	0.00	0.00	0.00	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	850.00
Professional Development	0.00	65.95	0.00	969.33	964.72	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Board Retreat	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	15.00	0.00	0.00	515.00
DMAI	0.00	0.00	0.00	1,469.33	964.72	0.00	0.00	0.00	0.00	15.00	0.00	0.00	2,515.00
Professional Fees	0.00	0.00	0.00	500.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	515.00
Professional Fees	0.00	0.00	0.00	500.00	0.00	0.00	0.00	15.00	0.00	0.00	0.00	0.00	515.00
Project Expenses	0.00	0.00	0.00	500.00	0.00	0.00	0.00	7,200.00	6,900.00	2,400.00	2,400.00	0.00	19,400.00
Project Expenses	0.00	0.00	0.00	500.00	0.00	0.00	0.00	7,200.00	6,900.00	2,400.00	2,400.00	0.00	19,400.00
Marketing	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
Marketing	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
PS/Windfall Tech, Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	5,000.00
Marketing Expense	0.00	0.00	0.00	500.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	5,500.00
Marketing Expense	0.00	0.00	0.00	500.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	5,500.00
General Expenses	3,888.72	6,035.10	4,659.13	6,045.61	5,737.06	4,737.04	3,632.41	17,026.91	10,936.91	6,308.72	6,312.93	3,411.87	78,732.41
General Expenses	3,888.72	6,035.10	4,659.13	6,045.61	5,737.06	4,737.04	3,632.41	17,026.91	10,936.91	6,308.72	6,312.93	3,411.87	78,732.41
Expenses	20,708.22	22,854.56	20,758.59	25,514.27	24,398.83	26,398.81	22,749.18	36,143.68	33,053.68	25,425.49	25,429.70	26,384.68	309,819.69
Expenses	20,708.22	22,854.56	20,758.59	25,514.27	24,398.83	26,398.81	22,749.18	36,143.68	33,053.68	25,425.49	25,429.70	26,384.68	309,819.69
Net Income (Loss)	\$ 25,743.02	\$ (693.56)	\$ (3,287.59)	\$ (3,705.28)	\$ 6,509.32	\$ (4,235.66)	\$ (1,086.03)	\$ (4,902.53)	\$ (3,592.53)	\$ (5,914.34)	\$ (1,696.05)	\$ (2,232.53)	\$ 906.24

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