

Financial Statements

February 28, 2013

Prepared For:

Destination Missoula

140 N Higgins Avenue

Missoula, MT

59802

Prepared by:

Junkermier, Clark, Campanella, Stevens, P.C.

PO Box 16237

Missoula, Montana 59808

March 6, 2013

## ACCOUNTANTS' COMPILATION REPORT

Destination Missoula  
140 N Higgins Avenue  
Missoula, MT 59802

We have compiled the accompanying statements of financial position - cash basis of Destination Missoula (private branch only) as of February 28, 2013 , and the related statements of activities - cash basis for the one month and eight months then ended and supplementary information contained in schedules I - III, which are presented only for supplementary analysis purposes. The financial statements and supplementary schedules have been prepared on the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. We have not audited or reviewed the accompanying financial statements and supplementary schedules and, accordingly, do not express an opinion or provide any assurance about whether the financial statements and supplementary schedules are in accordance with the income tax basis of accounting.

Management is responsible for the preparation and fair presentation of the financial statements and supplementary schedules in accordance with the income tax basis of accounting and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements and supplementary schedules.

We are not independent of Destination Missoula.

Our responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supplementary schedules without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements and supplementary schedules.

*Junkermier, Clark, Campanella, Stevens, P.C.*

Missoula, Montana  
March 6, 2013

**Destination Missoula**  
**Statement of Financial Position - Cash Basis**  
**As of February 28, 2013**

**ASSETS**

<b>ASSETS</b>	
<b>CURRENT ASSETS</b>	
Checking	\$ <u>10,623.53</u>
Total Current Assets	<u>10,623.53</u>
<b>OTHER CURRENT ASSETS</b>	
<b>TOTAL ASSETS</b>	<b>\$ <u><u>10,623.53</u></u></b>

**LIABILITIES AND NET ASSETS**

<b>CURRENT LIABILITIES</b>	
Payroll Liabilities	\$ <u>4,856.05</u>
Total Current Liabilities	<u>4,856.05</u>
Total Liabilities	<u>4,856.05</u>
<b>UNRESTRICTED NET ASSETS</b>	
Net Assets	(899.90)
Current Income	<u>6,667.38</u>
Total Unrestricted Net Assets	<u>5,767.48</u>
<b>TOTAL LIABILITIES AND UNRESTRICTED NET ASSETS</b>	<b>\$ <u><u>10,623.53</u></u></b>

See Accountants' Compilation Report

**Destination Missoula**  
**Statements of Activities - Cash Basis**  
**For the One Month and Eight Months Ended February 28, 2013**

	Current Period	Percent	Year To Date	Percent
<b>Revenue</b>				
Monte Dolack Print Sales	\$ 0.00	0.0	\$ 400.00	0.2
Banner Ads Income	1,750.00	10.3	12,250.00	7.4
Miscellaneous Income	0.00	0.0	50.00	0.0
<b>TBID Income</b>				
Bookkeeping	\$ 208.33	\$ 1.2	\$ 1,666.64	\$ 1.0
Health Insurance	238.67	1.4	1,758.54	1.1
Payroll Taxes	604.16	3.6	3,305.38	2.0
Salaries Director	2,291.67	13.5	18,333.36	11.1
Destination Sales Mgr	3,750.00	22.1	16,875.00	10.3
Worker's Comp	0.00	0.0	1,050.00	0.6
<b>Project Income</b>				
Annual Memb. Luncheon Income	0.00	0.0%	1,939.08	1.2%
Partner Events	0.00	0.0%	325.00	0.2%
Destination Dining	0.00	0.0%	2,613.40	1.6%
Marathon Welcome Party	0.00	0.0%	8,610.49	5.2%
City Map Income	2,900.00	17.1%	5,375.00	3.3%
Visitors Guide	0.00	0.0%	10,943.28	6.7%
<b>Bed Tax Income</b>				
Part-Time VIC Staff	0.00	0.0	2,389.99	1.5
Full Time VIC Staff	1,339.66	7.9	10,717.28	6.5
Marketing Personnel	1,291.50	7.6	10,332.00	6.3
Administration	2,291.67	13.5	18,333.36	11.1
<b>Dues Income</b>				
Individual	0.00	0.0	5,395.14	3.3
Lodging	0.00	0.0	13,720.00	8.3
Base	290.00	1.7	18,159.70	11.0
<b>Total Revenue</b>	<b><u>16,955.66</u></b>	<b><u>100.0</u></b>	<b><u>164,542.64</u></b>	<b><u>100.0</u></b>
<b>Employee Expenses</b>				
Payroll Expenses	11.60	0.1	98.60	0.1
Destination Sales Manager	3,750.00	22.1	16,875.00	10.3
Director	4,885.06	28.8	39,010.88	23.7
VIC/Full Time	1,661.38	9.8	13,614.65	8.3
VIC/Part-Time	0.00	0.0	2,414.00	1.5
VIC Mgr/Mktg/Membership	3,474.72	20.5	25,036.60	15.2
Payroll Taxes	<u>1,362.98</u>	<u>8.0</u>	<u>8,927.15</u>	<u>5.4</u>
<b>Total Employee Expenses</b>	<b><u>15,145.74</u></b>	<b><u>89.3</u></b>	<b><u>105,976.88</u></b>	<b><u>64.4</u></b>
<b>General Expenses</b>				
<b>Insurance</b>				
Health Insurance - Employees	492.86	2.9	4,625.85	2.8
Indemnity	0.00	0.0	633.00	0.4
Board Insurance	1,288.00	7.6	1,288.00	0.8
Workers' Compensation Insurance	0.00	0.0	1,297.30	0.8
Legislature	0.00	0.0	1,500.00	0.9
<b>Marketing</b>				
Marketing	0.00	0.0	310.00	0.2
Qwest/Dex	38.31	0.2	368.98	0.2
<b>Meetings</b>				
Meetings	0.00	0.0	195.19	0.1
<b>Membership</b>				
Annual Membership Luncheon	0.00	0.0	2,572.84	1.6
Membership Packets	0.00	0.0	381.57	0.2
Recruitment/Retention	0.00	0.0	374.20	0.2

**Destination Missoula  
Statements of Activities - Cash Basis  
For the One Month and Eight Months Ended February 28, 2013**

	Current Period	Percent	Year To Date	Percent
Office				
Chamber Master	\$ 119.00	0.7	\$ 952.00	0.6
Christmas Gift	0.00	0.0	1,103.70	0.7
Computer Misc	0.00	0.0	554.87	0.3
Copies	0.00	0.0	942.38	0.6
Director's Lunch Meeting Exp.	0.00	0.0	246.83	0.2
Furniture	0.00	0.0	516.00	0.3
Miscellaneous Expenses	0.00	0.0	327.20	0.2
Parking	0.00	0.0	113.50	0.1
Postage	0.00	0.0	280.00	0.2
Printing	0.00	0.0	344.00	0.2
Rent	1,200.00	7.1	10,800.00	6.6
Supplies	56.35	0.3	1,616.69	1.0
T-One Service	50.00	0.3	450.00	0.3
Telephone	109.20	0.6	982.80	0.6
Utilities	100.00	0.6	900.00	0.5
Other Expenses				
Dues, Membership Subscriptions	0.00	0.0	665.00	0.4
Professional Development				
Professional Development	77.70	0.5	77.70	0.0
Board Retreat	0.00	0.0	1,768.00	1.1
DMAI	0.00	0.0	664.56	0.4
Professional Fees				
Professional Fees	500.00	2.9	1,260.00	0.8
Projects				
Visitor Guide Cover	0.00	0.0	140.00	0.1
Destination Dining	0.00	0.0	1,815.10	1.1
Marathon Welcome Party	0.00	0.0	6,390.27	3.9
Telemarketing				
Certified Folder	0.00	0.0	440.85	0.3
USPS/Windfall Tech. Postage	0.00	0.0	5,000.00	3.0
Total General Expenses	<u>3,931.42</u>	<u>23.2</u>	<u>44,608.11</u>	<u>27.1</u>
Total Expenses	<u>19,177.16</u>	<u>113.1</u>	<u>157,875.26</u>	<u>95.9</u>
Net Income (Loss)	<u>\$ (2,221.50)</u>	<u>(13.1)%</u>	<u>\$ 6,667.38</u>	<u>4.1%</u>

**Destination Missoula  
Supplementary Schedule I  
Statement of Activities - Cash Basis  
For The Eight Months Ended February 28, 2013**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
<b>Central Income</b>													
Monte Dolack Print Sales	\$ 0.00	\$ 400.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 400.00
Banner Ads Income	0.00	0.00	0.00	0.00	1,750.00	5,250.00	3,500.00	1,750.00	0.00	0.00	0.00	0.00	12,250.00
Miscellaneous Income	0.00	239.23	0.00	(239.23)	50.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
<b>Total Central Income</b>	0.00	639.23	0.00	(239.23)	1,800.00	5,250.00	3,500.00	1,750.00	0.00	0.00	0.00	0.00	12,700.00
<b>TBID Income</b>													
Bookkeeping	0.00	0.00	0.00	833.32	208.33	208.33	208.33	208.33	0.00	0.00	0.00	0.00	1,668.64
Health Insurance	400.00	200.00	200.00	0.00	200.00	200.00	319.87	238.67	0.00	0.00	0.00	0.00	1,756.54
Payroll Taxes	0.00	0.00	0.00	0.00	1,492.90	604.16	604.16	604.16	0.00	0.00	0.00	0.00	3,305.38
Salaries Director	4,933.96	2,466.98	2,466.98	0.00	1,590.43	2,291.67	2,291.67	2,291.67	0.00	0.00	0.00	0.00	18,336.36
Destination Sales Mgr	0.00	0.00	0.00	0.00	5,625.00	3,750.00	3,750.00	3,750.00	0.00	0.00	0.00	0.00	16,875.00
Worker's Comp	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00	0.00	0.00	0.00	0.00	0.00	1,050.00
<b>Total TBID Income</b>	5,333.96	2,666.98	2,666.98	833.32	9,116.66	7,054.16	8,224.03	7,092.83	0.00	0.00	0.00	0.00	42,989.92
<b>Project Income</b>													
Annual Memb. Luncheon Income	1,689.08	175.00	25.00	25.00	0.00	25.00	0.00	0.00	0.00	0.00	0.00	0.00	1,939.08
Partner Events	75.00	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	325.00
Destination Dining	0.00	0.00	0.00	0.00	1,688.40	100.00	825.00	0.00	0.00	0.00	0.00	0.00	2,613.40
Marathon Welcome Party	5,521.00	3,089.49	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,610.49
City Map Income	225.00	0.00	0.00	0.00	0.00	0.00	2,250.00	2,900.00	0.00	0.00	0.00	0.00	5,375.00
Visitors Guide	0.00	0.00	0.00	0.00	0.00	10,943.28	0.00	0.00	0.00	0.00	0.00	0.00	10,943.28
Full Moon Missoula	0.00	0.00	0.00	0.00	300.00	0.00	(300.00)	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Project Income</b>	7,510.08	3,264.49	25.00	275.00	1,988.40	11,066.28	2,775.00	2,900.00	0.00	0.00	0.00	0.00	29,806.25
<b>Bed Tax Income</b>													
Part-Time VIC Staff	1,074.30	0.00	1,074.30	241.39	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,389.99
Full Time VIC Staff	2,779.32	0.00	2,779.32	0.00	1,189.66	1,289.66	1,339.66	1,339.66	0.00	0.00	0.00	0.00	10,717.28
Marketing Personnel	2,583.00	0.00	2,583.00	0.00	1,291.50	1,291.50	1,291.50	1,291.50	0.00	0.00	0.00	0.00	10,332.00
Administration	4,583.34	0.00	4,583.34	0.00	2,291.67	2,291.67	2,291.67	2,291.67	0.00	0.00	0.00	0.00	18,336.36
<b>Total Bed Tax Income</b>	11,019.96	0.00	11,019.96	241.39	4,772.83	4,872.83	4,922.83	4,922.83	0.00	0.00	0.00	0.00	41,772.63
<b>Dues Income</b>													
Individual	3,575.00	775.00	300.00	0.00	0.54	444.60	300.00	0.00	0.00	0.00	0.00	0.00	5,395.14
Lodging	10,693.00	1,520.00	355.50	0.00	796.50	315.00	40.00	0.00	0.00	0.00	0.00	0.00	13,720.00
Base	11,814.00	3,630.00	620.00	290.00	(214.00)	569.70	1,160.00	290.00	0.00	0.00	0.00	0.00	18,159.70
Dues - Other	240.00	(240.00)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Dues Income</b>	26,322.00	5,685.00	1,275.50	290.00	583.04	1,329.30	1,500.00	290.00	0.00	0.00	0.00	0.00	37,274.84
<b>Total Income</b>	50,186.00	12,255.70	14,987.44	1,400.48	16,260.33	29,574.57	20,921.86	16,955.66	0.00	0.00	0.00	0.00	164,542.64

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule I  
Statement of Activities - Cash Basis  
For The Eight Months Ended February 28, 2013**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
<b>Employee Expenses</b>													
Payroll Expenses	382.50	761.25	626.85	(1,721.30)	11.60	11.60	14.50	11.60	0.00	0.00	0.00	0.00	98.60
Destination Sales Manager	0.00	0.00	0.00	1,875.00	3,750.00	3,750.00	3,750.00	3,750.00	0.00	0.00	0.00	0.00	16,875.00
Director	2,436.73	4,873.46	7,310.19	4,873.46	4,873.46	4,873.46	4,885.06	4,885.06	0.00	0.00	0.00	0.00	39,010.88
VIC/Full Time	827.97	1,807.94	2,483.91	1,883.94	1,807.94	1,712.94	1,428.63	1,661.38	0.00	0.00	0.00	0.00	13,614.65
VIC/Part-Time	0.00	0.00	0.00	1,730.00	0.00	0.00	684.00	0.00	0.00	0.00	0.00	0.00	2,414.00
VIC Mgr/Mktg/Membership	1,291.67	2,583.34	3,875.01	3,469.28	3,469.28	3,469.28	3,404.02	3,474.72	0.00	0.00	0.00	0.00	25,036.60
Payroll Taxes	437.09	882.61	1,243.16	1,101.60	1,248.28	1,235.09	1,416.34	1,362.98	0.00	0.00	0.00	0.00	8,927.15
<b>Total Employee Expenses</b>	<b>5,375.96</b>	<b>10,908.60</b>	<b>15,599.12</b>	<b>13,211.98</b>	<b>15,160.56</b>	<b>15,062.37</b>	<b>15,582.55</b>	<b>15,145.74</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>105,976.88</b>
<b>Insurance</b>													
Health Insurance - Employees	1,913.38	937.58	855.98	(463.28)	(136.78)	492.11	534.00	492.86	0.00	0.00	0.00	0.00	4,625.85
Indemnity	0.00	633.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	633.00
Board Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,288.00	0.00	0.00	0.00	0.00	1,288.00
Workers' Compensation Insurance	358.86	196.13	740.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,297.30
<b>Total Insurance Expenses</b>	<b>2,272.24</b>	<b>1,768.71</b>	<b>1,596.29</b>	<b>(463.28)</b>	<b>(136.78)</b>	<b>492.11</b>	<b>534.00</b>	<b>1,780.86</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>7,844.15</b>
<b>Legislature</b>													
Legislature	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
<b>Total Legislature Expense</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,500.00</b>
<b>Marketing</b>													
Marketing	0.00	0.00	0.00	0.00	347.50	0.00	(37.50)	0.00	0.00	0.00	0.00	0.00	310.00
CVB Awareness Campaign	0.00	59.98	0.00	0.00	0.00	0.00	(59.98)	0.00	0.00	0.00	0.00	0.00	0.00
Cwest/Dex	111.13	36.50	0.00	73.54	36.50	36.50	36.50	38.31	0.00	0.00	0.00	0.00	388.98
<b>Total Marketing Expenses</b>	<b>111.13</b>	<b>96.48</b>	<b>0.00</b>	<b>73.54</b>	<b>384.00</b>	<b>36.50</b>	<b>(60.98)</b>	<b>38.31</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>678.98</b>
<b>Meetings</b>													
Meetings	0.00	0.00	0.00	90.00	195.00	0.00	(89.81)	0.00	0.00	0.00	0.00	0.00	195.19
<b>Total Meeting Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>90.00</b>	<b>195.00</b>	<b>0.00</b>	<b>(89.81)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>195.19</b>
<b>Membership</b>													
Annual Membership Luncheon	244.57	2,328.27	0.00	0.00	0.00	1,377.60	(1,377.60)	0.00	0.00	0.00	0.00	0.00	2,572.84
Membership Packets	0.00	0.00	0.00	47.99	172.00	0.00	161.58	0.00	0.00	0.00	0.00	0.00	381.57
Recruitment/Retention	0.00	0.00	0.00	0.00	314.22	0.00	59.98	0.00	0.00	0.00	0.00	0.00	374.20
<b>Total Membership Expenses</b>	<b>244.57</b>	<b>2,328.27</b>	<b>0.00</b>	<b>47.99</b>	<b>486.22</b>	<b>1,377.60</b>	<b>(1,156.04)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,326.61</b>
<b>Office</b>													
Chamber Master	119.00	119.00	0.00	238.00	119.00	119.00	119.00	119.00	0.00	0.00	0.00	0.00	952.00
Christmas Gift	0.00	0.00	0.00	0.00	0.00	1,515.80	(412.10)	0.00	0.00	0.00	0.00	0.00	1,103.70

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule I  
Statement of Activities - Cash Basis  
For The Eight Months Ended February 28, 2013**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Computer Misc	162.24	292.69	0.00	0.00	9.99	0.00	89.95	0.00	0.00	0.00	0.00	0.00	554.87
Copies	166.56	151.20	0.00	484.70	122.72	0.00	15.20	0.00	0.00	0.00	0.00	0.00	942.38
Director's Lunch Meeting Exp.	0.00	111.75	0.00	22.10	57.00	0.00	55.98	0.00	0.00	0.00	0.00	0.00	246.83
Furniture	0.00	0.00	0.00	0.00	516.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	516.00
Miscellaneous Expenses	144.17	162.00	0.00	(29.97)	51.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	327.20
Parking	113.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	113.50
Postage	0.00	185.00	0.00	0.00	45.00	0.00	50.00	0.00	0.00	0.00	0.00	0.00	280.00
Printing	0.00	0.00	0.00	344.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	344.00
Rent	3,600.00	1,200.00	0.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	0.00	0.00	0.00	0.00	10,800.00
Supplies	209.59	493.47	0.00	458.22	204.99	5.49	188.58	56.35	0.00	0.00	0.00	0.00	1,616.69
T-One Service	150.00	50.00	0.00	50.00	50.00	50.00	50.00	50.00	0.00	0.00	0.00	0.00	450.00
Telephone	327.60	109.20	0.00	109.20	109.20	109.20	109.20	109.20	0.00	0.00	0.00	0.00	982.80
Utilities	300.00	100.00	0.00	100.00	100.00	100.00	100.00	100.00	0.00	0.00	0.00	0.00	900.00
<b>Total Office Expenses</b>	<b>5,294.66</b>	<b>2,974.31</b>	<b>0.00</b>	<b>2,976.25</b>	<b>2,584.90</b>	<b>3,099.49</b>	<b>1,565.81</b>	<b>1,634.55</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20,129.97</b>
<b>Other Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,045.00</b>	<b>(500.00)</b>	<b>0.00</b>	<b>120.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>685.00</b>
Dues, Membership Subscriptions	0.00	0.00	0.00	1,045.00	(500.00)	0.00	120.00	0.00	0.00	0.00	0.00	0.00	685.00
<b>Total Other Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,045.00</b>	<b>(500.00)</b>	<b>0.00</b>	<b>120.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>685.00</b>
<b>Professional Development</b>	<b>0.00</b>	<b>47.00</b>	<b>0.00</b>	<b>(47.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>77.70</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>77.70</b>
Professional Development	0.00	47.00	0.00	(47.00)	0.00	0.00	0.00	77.70	0.00	0.00	0.00	0.00	77.70
Board Retreat	0.00	0.00	0.00	768.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,768.00
DMAI	5,802.70	(4,591.54)	0.00	(971.60)	425.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	684.56
<b>Total Prof. Dev. Expenses</b>	<b>5,802.70</b>	<b>(4,544.54)</b>	<b>0.00</b>	<b>(250.60)</b>	<b>1,425.00</b>	<b>0.00</b>	<b>0.00</b>	<b>77.70</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,510.26</b>
<b>Professional Fees</b>	<b>0.00</b>	<b>280.00</b>	<b>0.00</b>	<b>480.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,260.00</b>
Professional Fees	0.00	280.00	0.00	480.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	1,260.00
<b>Total Prof. Fees Expenses</b>	<b>0.00</b>	<b>280.00</b>	<b>0.00</b>	<b>480.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,260.00</b>
<b>Projects</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>140.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>140.00</b>
Visitor Guide Cover	0.00	0.00	0.00	140.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	140.00
Destination Dining	0.00	0.00	0.00	0.00	400.00	0.00	1,415.10	0.00	0.00	0.00	0.00	0.00	1,815.10
Marathon Welcome Party	5,610.49	779.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,390.27
<b>Total Project Expenses</b>	<b>5,610.49</b>	<b>779.78</b>	<b>0.00</b>	<b>140.00</b>	<b>400.00</b>	<b>0.00</b>	<b>1,415.10</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>8,345.37</b>

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**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Eight Months Ended February 28, 2013**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Central Income	\$ 0.00	\$ 0.00	0.00	\$ 400.00	\$ 0.00	\$ 400.00
Monte Dolack Print Sales	1,750.00	1,750.00	0.00	12,250.00	16,250.00	(4,000.00)
Banner Ads Income	0.00	0.00	0.00	50.00	0.00	50.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Central Income</b>	<b>1,750.00</b>	<b>1,750.00</b>	<b>0.00</b>	<b>12,700.00</b>	<b>16,250.00</b>	<b>(3,550.00)</b>
TBID Income	208.33	208.33	0.00	1,666.64	1,666.64	0.00
Bookkeeping	238.67	200.00	38.67	1,758.54	1,600.00	158.54
Health Insurance	604.16	604.16	0.00	3,305.38	3,305.38	0.00
Payroll Taxes	2,291.67	2,291.67	0.00	18,333.36	18,333.36	0.00
Salaries Director	3,750.00	3,750.00	0.00	16,875.00	16,875.00	0.00
Destination Sales Mgr	0.00	0.00	0.00	1,050.00	1,050.00	0.00
Worker's Comp	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total TBID Income</b>	<b>7,092.83</b>	<b>7,054.16</b>	<b>38.67</b>	<b>42,988.92</b>	<b>42,830.38</b>	<b>158.54</b>
Project Income	0.00	0.00	0.00	1,939.08	1,914.08	25.00
Annual Memb. Luncheon Income	0.00	75.00	(75.00)	325.00	400.00	(75.00)
Partner Events	0.00	3,750.00	(3,750.00)	2,613.40	7,500.00	(4,886.60)
Destination Dining	0.00	0.00	0.00	8,610.49	3,000.00	5,610.49
Marathon Welcome Party	2,900.00	4,000.00	(1,100.00)	5,375.00	6,000.00	(625.00)
City Map Income	0.00	0.00	0.00	10,943.28	10,000.00	943.28
Visitors Guide	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Project Income</b>	<b>2,900.00</b>	<b>7,825.00</b>	<b>(4,925.00)</b>	<b>29,806.25</b>	<b>28,814.08</b>	<b>992.17</b>
Bed Tax Income	0.00	0.00	0.00	2,389.99	2,390.53	(0.54)
Part-Time VIC Staff	1,339.66	1,339.66	0.00	10,717.28	10,717.28	0.00
Full Time VIC Staff	1,291.50	1,291.50	0.00	10,332.00	10,332.00	0.00
Marketing Personnel	2,291.67	2,291.67	0.00	18,333.36	18,333.36	0.00
Administration	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Bed Tax Income</b>	<b>4,922.83</b>	<b>4,922.83</b>	<b>0.00</b>	<b>41,772.63</b>	<b>41,773.17</b>	<b>(0.54)</b>
Dues Income	0.00	0.00	0.00	5,395.14	0.00	5,395.14
Individual	0.00	0.00	0.00	13,720.00	0.00	13,720.00
Lodging	290.00	1,500.00	(1,210.00)	18,159.70	41,158.50	(22,998.80)
Base	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total Dues Income</b>	<b>290.00</b>	<b>1,500.00</b>	<b>(1,210.00)</b>	<b>37,274.84</b>	<b>41,158.50</b>	<b>(3,883.66)</b>
<b>Total Income</b>	<b>16,955.66</b>	<b>23,051.99</b>	<b>(6,096.33)</b>	<b>164,542.64</b>	<b>170,826.13</b>	<b>(6,283.49)</b>

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Eight Months Ended February 28, 2013**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Employee Expenses						
Payroll Expenses	11.60	0.00	(11.60)	98.60	0.00	(98.60)
Destination Sales Manager	3,750.00	3,750.00	0.00	16,875.00	16,875.00	0.00
Director	4,885.06	4,873.46	(11.60)	39,010.88	38,987.55	(23.33)
VIC/Full Time	1,661.38	1,798.40	137.02	13,614.65	14,197.36	582.71
VIC/Part-Time	0.00	0.00	0.00	2,414.00	1,730.00	(684.00)
VIC Mgr/Mktg/Membership	3,474.72	3,469.28	(5.44)	25,036.60	25,096.42	59.82
Payroll Taxes	1,362.98	1,591.94	228.96	8,927.15	10,032.22	1,105.07
<b>Total Employee Expenses</b>	<b>15,145.74</b>	<b>15,483.08</b>	<b>337.34</b>	<b>105,976.88</b>	<b>106,918.55</b>	<b>941.67</b>
Insurance						
Health Insurance - Employees	492.86	492.11	(0.75)	4,625.85	4,713.75	87.90
Indemnity	0.00	0.00	0.00	633.00	633.00	0.00
Board Insurance	1,288.00	0.00	(1,288.00)	1,288.00	1,400.00	112.00
Workers' Compensation Insurance	0.00	0.00	0.00	1,297.30	1,297.30	0.00
<b>Total Insurance Expenses</b>	<b>1,780.86</b>	<b>492.11</b>	<b>(1,288.75)</b>	<b>7,844.15</b>	<b>8,044.05</b>	<b>199.90</b>
Legislature						
Legislature	0.00	0.00	0.00	1,500.00	1,500.00	0.00
<b>Total Legislature Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,500.00</b>	<b>1,500.00</b>	<b>0.00</b>
Marketing Expenses						
Marketing	0.00	500.00	500.00	310.00	500.00	190.00
Qwest/Dex	38.31	33.33	(4.98)	368.98	266.64	(102.34)
<b>Total Marketing Expenses</b>	<b>38.31</b>	<b>533.33</b>	<b>495.02</b>	<b>678.98</b>	<b>766.64</b>	<b>87.66</b>
Meeting Expenses						
Meetings	0.00	0.00	0.00	195.19	500.00	304.81
<b>Total Meeting Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>195.19</b>	<b>500.00</b>	<b>304.81</b>

See Accountants' Compilation Report

**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Eight Months Ended February 28, 2013**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Membership Expenses						
Annual Membership Luncheon	0.00	0.00	0.00	2,572.84	2,572.84	0.00
Membership Packets	0.00	0.00	0.00	381.57	598.00	216.43
Recruitment/Retention	0.00	93.75	93.75	374.20	375.00	0.80
<b>Total Membership Expenses</b>	<b>0.00</b>	<b>93.75</b>	<b>93.75</b>	<b>3,328.61</b>	<b>3,545.84</b>	<b>217.23</b>
Office Expenses						
Chamber Master	119.00	119.00	0.00	952.00	952.00	0.00
Christmas Gift	0.00	0.00	0.00	1,103.70	1,100.00	(3.70)
Computer Misc	0.00	0.00	0.00	554.87	1,500.00	945.13
Copies	0.00	55.70	55.70	942.38	1,027.26	84.88
Director's Lunch Meeting Exp.	0.00	0.00	0.00	246.83	230.87	(15.96)
Furniture	0.00	0.00	0.00	516.00	1,000.00	484.00
Miscellaneous Expenses	0.00	57.60	57.60	327.20	344.60	17.40
Parking	0.00	150.00	150.00	113.50	1,200.00	1,086.50
Postage	0.00	89.37	89.37	280.00	542.49	262.49
Printing	0.00	0.00	0.00	344.00	694.00	350.00
Rent	1,200.00	1,200.00	0.00	10,800.00	9,600.00	(1,200.00)
Supplies	56.35	101.96	45.61	1,616.69	1,342.15	(274.54)
T-One Service	50.00	50.00	0.00	450.00	450.00	0.00
Telephone	109.20	109.20	0.00	982.80	982.80	0.00
Utilities	100.00	100.00	0.00	900.00	900.00	0.00
<b>Total Office Expenses</b>	<b>1,634.55</b>	<b>2,032.83</b>	<b>398.28</b>	<b>20,129.97</b>	<b>21,866.17</b>	<b>1,736.20</b>
Other Expenses						
Dues, Membership Subscriptions	0.00	0.00	0.00	665.00	695.00	30.00
<b>Total Other Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>665.00</b>	<b>695.00</b>	<b>30.00</b>
Professional Development Expenses						
Board Retreat	77.70	0.00	(77.70)	77.70	0.00	(77.70)
DMAI	0.00	0.00	0.00	1,768.00	2,500.00	732.00
	0.00	0.00	0.00	664.56	501.06	(163.50)
<b>Total Prof. Dev. Expenses</b>	<b>77.70</b>	<b>0.00</b>	<b>(77.70)</b>	<b>2,510.26</b>	<b>3,001.06</b>	<b>490.80</b>

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**Destination Missoula  
Supplementary Schedule II  
Comparative Statement of Activities - Cash Basis  
Actual Versus Budget  
For the One Month and Eight Months Ended February 28, 2013**

	Actual	Current Period Budget	Variance	Actual	Year To Date Budget	Variance
Professional Fees Expenses						
Professional Fees	500.00	500.00	0.00	1,260.00	1,260.00	0.00
Total Prof. Fees Expenses	500.00	500.00	0.00	1,260.00	1,260.00	0.00
Projects Expenses						
Visitor Guide Cover	0.00	0.00	0.00	140.00	340.00	200.00
City Maps	0.00	0.00	0.00	0.00	4,500.00	4,500.00
Destination Dining	0.00	2,625.00	2,625.00	1,815.10	5,250.00	3,434.90
Marathon Welcome Party	0.00	0.00	0.00	6,390.27	0.00	(6,390.27)
Total Projects Expenses	0.00	2,625.00	2,625.00	8,345.37	10,090.00	1,744.63
Telemarketing						
Certified Folder	0.00	0.00	0.00	440.85	245.00	(195.85)
USPS/Windfall Tech. Postage	0.00	0.00	0.00	5,000.00	5,000.00	0.00
Total Telemarketing Expense	0.00	0.00	0.00	5,440.85	5,245.00	(195.85)
Total General Expenses	3,931.42	6,177.02	2,245.60	44,608.11	55,613.76	11,005.65
Total Expenses	19,177.16	21,760.10	2,582.94	157,875.26	163,432.31	5,557.05
<b>Net Income (Loss)</b>	<b>\$ (2,221.50)</b>	<b>\$ 1,291.89</b>	<b>\$ (3,513.39)</b>	<b>\$ 6,667.38</b>	<b>\$ 7,393.82</b>	<b>\$ (726.44)</b>

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# Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Central Income													
Banner Ads Income	\$ 0.00	\$ 0.00	\$ 0.00	\$ 0.00	\$ 5,250.00	\$ 6,375.00	\$ 2,875.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 1,750.00	\$ 23,250.00
Total Central Income	0.00	0.00	0.00	0.00	5,250.00	6,375.00	2,875.00	1,750.00	1,750.00	1,750.00	1,750.00	1,750.00	23,250.00
TBID Income													
Bookkeeping	0.00	0.00	0.00	833.32	208.33	208.33	208.33	208.33	208.33	208.33	208.33	208.33	2,499.96
Health Insurance	400.00	0.00	400.00	0.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	2,400.00
Payroll Taxes	350.62	0.00	350.62	187.50	604.16	604.16	604.16	604.16	604.16	604.16	604.16	604.16	5,722.02
Salaries Director	4,583.34	0.00	4,583.34	0.00	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	27,500.04
Destination Sales Mgr	0.00	0.00	0.00	1,875.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	31,875.00
Worker's Comp	0.00	0.00	0.00	0.00	0.00	0.00	1,050.00	0.00	0.00	0.00	0.00	0.00	1,050.00
Total TBID Income	5,333.96	0.00	5,333.96	2,895.82	7,054.16	7,054.16	8,104.16	7,054.16	7,054.16	7,054.16	7,054.16	7,054.16	71,047.02
Project Income													
Annual Memb. Luncheon Income	1,689.08	175.00	25.00	25.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,914.08
Partner Events	75.00	0.00	0.00	250.00	0.00	0.00	0.00	75.00	175.00	0.00	0.00	75.00	650.00
Destination Dining	0.00	0.00	0.00	0.00	3,750.00	0.00	0.00	3,750.00	0.00	3,750.00	0.00	3,750.00	15,000.00
Dining Card	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00	500.00	500.00	2,000.00
Travel Expo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	3,000.00	0.00	0.00	4,500.00
Marathon Welcome Party	3,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
City Map Income	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	4,000.00	2,100.00	0.00	0.00	0.00	8,100.00
Visitors Guide	0.00	0.00	0.00	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
Total Project Income	4,764.08	175.00	25.00	275.00	3,750.00	10,000.00	2,000.00	7,825.00	4,275.00	7,250.00	500.00	4,325.00	45,164.08
Bed Tax Income													
Part-Time VIC Staff	1,074.30	0.00	1,074.30	241.93	0.00	0.00	0.00	0.00	0.00	0.00	25.47	0.00	2,416.00
Full Time VIC Staff	2,779.32	0.00	2,779.32	0.00	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	1,339.66	16,075.92
Marketing Personnel	2,583.00	0.00	2,583.00	0.00	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	1,291.50	15,466.00
Administration	4,583.34	0.00	4,583.34	0.00	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	2,291.67	27,500.04
Total Bed Tax Income	11,019.96	0.00	11,019.96	241.93	4,722.83	4,922.83	4,922.83	4,922.83	4,922.83	4,922.83	4,948.30	4,922.83	61,489.96
Dues Income													
Base	25,108.00	5,685.00	1,275.50	290.00	2,000.00	2,800.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,841.50	47,500.00
Total Dues Income	25,108.00	5,685.00	1,275.50	290.00	2,000.00	2,800.00	1,500.00	1,500.00	1,500.00	1,500.00	1,500.00	1,841.50	47,500.00
Total Income	47,226.00	5,860.00	17,654.42	3,702.75	22,776.99	31,151.99	19,401.99	23,051.99	19,501.99	22,476.99	15,752.46	19,893.49	248,451.06

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# Destination Missoula Supplementary Schedule III Twelve Month Budgeted Schedule of Revenue and Expenses - Cash Basis

	July	August	September	October	November	December	January	February	March	April	May	June	Total
<b>Employee Expenses</b>													
Destination Sales Manager	0.00	0.00	0.00	1,875.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	3,750.00	31,875.00
Director	2,436.73	4,873.46	7,600.19	4,583.33	4,873.46	4,873.46	4,873.46	4,873.46	4,873.46	4,873.46	4,873.46	4,873.46	58,461.39
VIC/Full Time	827.97	1,807.94	2,483.91	1,883.94	1,798.40	1,798.40	1,798.40	1,798.40	1,798.40	1,798.40	1,798.40	1,798.40	21,390.96
VIC/Part-Time	368.00	754.00	608.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00	486.00	2,416.00
VIC Mgr/Mktg/Membership	1,291.67	2,583.34	3,875.01	3,469.28	3,469.28	3,469.28	3,469.28	3,469.28	3,469.28	3,469.28	3,469.28	3,469.28	38,975.54
Payroll Taxes	437.09	882.61	1,243.16	1,101.60	1,591.94	1,591.94	1,591.94	1,591.94	1,591.94	1,591.94	1,591.94	1,591.94	16,399.98
<b>Total Employee Expenses</b>	<b>5,361.46</b>	<b>10,901.35</b>	<b>15,810.27</b>	<b>12,913.15</b>	<b>15,483.08</b>	<b>15,483.08</b>	<b>15,483.08</b>	<b>15,483.08</b>	<b>15,483.08</b>	<b>15,483.08</b>	<b>15,683.08</b>	<b>15,969.08</b>	<b>169,536.87</b>
<b>Insurance</b>													
Health Insurance - Employees	1,913.38	200.00	616.75	15.18	492.11	492.11	492.11	492.11	492.11	492.11	492.11	492.11	6,662.19
Indemnity	0.00	633.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	633.00
Board Insurance	0.00	0.00	0.00	0.00	0.00	0.00	1,400.00	0.00	0.00	0.00	0.00	0.00	1,400.00
Workers' Compensation Insuranc	358.86	198.13	740.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,297.30
<b>Total Insurance Expenses</b>	<b>2,272.24</b>	<b>1,031.13</b>	<b>1,357.06</b>	<b>15.18</b>	<b>492.11</b>	<b>492.11</b>	<b>1,892.11</b>	<b>492.11</b>	<b>492.11</b>	<b>492.11</b>	<b>492.11</b>	<b>492.11</b>	<b>10,012.49</b>
<b>Legislature</b>													
Legislature	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
<b>Total Legislature Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,500.00</b>
<b>Marketing</b>													
Marketing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	500.00
Qwest/Dex	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	33.33	399.96
<b>Total Marketing Expenses</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>533.33</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>33.33</b>	<b>899.96</b>
<b>Meetings</b>													
Meetings	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
<b>Total Meeting Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>
<b>Membership</b>													
Annual Membership Luncheon	244.57	2,328.27	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,572.84
Membership Packets	0.00	0.00	0.00	48.00	100.00	300.00	150.00	0.00	52.00	0.00	0.00	100.00	750.00
Recruitment/Retention	0.00	0.00	0.00	0.00	93.75	93.75	93.75	93.75	93.75	93.75	93.75	93.75	750.00
<b>Total Membership Expenses</b>	<b>244.57</b>	<b>2,328.27</b>	<b>0.00</b>	<b>48.00</b>	<b>193.75</b>	<b>393.75</b>	<b>243.75</b>	<b>93.75</b>	<b>145.75</b>	<b>93.75</b>	<b>93.75</b>	<b>193.75</b>	<b>4,072.84</b>
<b>Office</b>													
Chamber Master	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	119.00	1,428.00
Christmas Gift	0.00	0.00	0.00	0.00	0.00	1,100.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00
Computer Misc	162.24	292.69	0.00	0.00	0.00	1,045.07	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
Copies	168.56	151.20	0.00	484.70	55.70	55.70	55.70	55.70	55.70	55.70	55.70	55.64	1,250.00
Credit Card Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	0.00	0.00	0.00	100.00
Director's Lunch Meeting Exp.	0.00	111.75	0.00	0.00	89.34	29.78	0.00	0.00	29.78	29.78	29.79	29.78	350.00
Furniture	0.00	0.00	0.00	0.00	500.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00
Miscellaneous Expenses	67.20	47.00	0.00	0.00	57.60	57.60	57.60	57.60	57.60	57.60	57.60	57.60	575.00
Parking	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	150.00	1,800.00

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**Destination Missoula  
Supplementary Schedule III  
Twelve Month Budgeted Revenue and Expenses - Cash Basis**

	July	August	September	October	November	December	January	February	March	April	May	June	Total
Postage	0.00	185.00	0.00	0.00	89.37	89.37	89.38	89.37	89.39	89.37	89.38	89.37	900.00
Printing	0.00	0.00	0.00	344.00	350.00	0.00	0.00	0.00	0.00	306.00	0.00	0.00	1,000.00
Rent	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	14,400.00
Supplies	209.59	343.47	0.00	381.25	101.96	101.96	101.96	101.96	101.96	101.96	101.96	101.97	1,750.00
T-One Service	150.00	50.00	0.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	650.00
Telephone	327.60	109.20	0.00	109.20	109.20	109.20	109.20	109.20	109.20	109.20	109.20	109.20	1,419.60
Utilities	300.00	100.00	0.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	1,300.00
<b>Total Office Expenses</b>	<b>2,854.19</b>	<b>2,859.31</b>	<b>1,489.00</b>	<b>2,938.15</b>	<b>2,972.17</b>	<b>3,662.61</b>	<b>3,077.91</b>	<b>2,092.83</b>	<b>2,162.63</b>	<b>2,368.61</b>	<b>2,062.63</b>	<b>2,062.56</b>	<b>30,522.60</b>
<b>Other Expenses</b>	<b>545.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>150.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>695.00</b>
Dues, Membership Subscriptions	545.00	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	695.00
<b>Total Other Expenses</b>	<b>545.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>150.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>695.00</b>
<b>Professional Development</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>768.00</b>	<b>1,732.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>2,500.00</b>
Board Retreat	0.00	0.00	0.00	768.00	1,732.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00
DMIAI	501.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	501.06
<b>Total Prof. Dev. Expenses</b>	<b>501.06</b>	<b>0.00</b>	<b>0.00</b>	<b>768.00</b>	<b>1,732.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>3,001.06</b>
<b>Professional Fees</b>	<b>0.00</b>	<b>280.00</b>	<b>0.00</b>	<b>480.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>15.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,275.00</b>
Professional Fees	0.00	280.00	0.00	480.00	0.00	0.00	0.00	500.00	0.00	15.00	0.00	0.00	1,275.00
<b>Total Prof. Fees Expenses</b>	<b>0.00</b>	<b>280.00</b>	<b>0.00</b>	<b>480.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>15.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,275.00</b>
<b>Projects</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>140.00</b>	<b>200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>340.00</b>
Visitor Guide Cover	0.00	0.00	0.00	140.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	340.00
City Maps	0.00	0.00	0.00	0.00	0.00	0.00	4,500.00	0.00	0.00	0.00	0.00	0.00	4,500.00
Destination Dining	0.00	0.00	0.00	0.00	2,625.00	0.00	0.00	2,625.00	0.00	2,625.00	0.00	2,625.00	10,500.00
Travel Expo	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,600.00	0.00	0.00	0.00	2,600.00
<b>Total Project Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>140.00</b>	<b>2,825.00</b>	<b>0.00</b>	<b>4,500.00</b>	<b>2,625.00</b>	<b>2,600.00</b>	<b>2,625.00</b>	<b>0.00</b>	<b>2,625.00</b>	<b>17,940.00</b>
<b>Telemarketing</b>	<b>0.00</b>	<b>0.00</b>	<b>245.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>245.00</b>
Certified Folder	0.00	0.00	245.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	245.00
USPS/Windfall Tech. Postage	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
<b>Total Telemarketing Expense</b>	<b>5,000.00</b>	<b>0.00</b>	<b>245.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,245.00</b>
<b>Total General Expenses</b>	<b>11,150.39</b>	<b>6,432.04</b>	<b>3,104.39</b>	<b>4,322.66</b>	<b>8,648.36</b>	<b>5,981.60</b>	<b>9,797.10</b>	<b>6,177.02</b>	<b>5,333.82</b>	<b>5,527.60</b>	<b>2,581.82</b>	<b>5,306.75</b>	<b>74,363.95</b>
Total General Expenses	11,150.39	6,432.04	3,104.39	4,322.66	8,648.36	5,981.60	9,797.10	6,177.02	5,333.82	5,527.60	2,581.82	5,306.75	74,363.95
<b>Total Expenses</b>	<b>16,811.85</b>	<b>17,433.39</b>	<b>18,914.66</b>	<b>17,335.81</b>	<b>24,231.44</b>	<b>21,564.88</b>	<b>25,380.18</b>	<b>21,760.10</b>	<b>20,916.90</b>	<b>21,110.88</b>	<b>18,364.90</b>	<b>21,375.83</b>	<b>245,200.82</b>
Total Expenses	16,811.85	17,433.39	18,914.66	17,335.81	24,231.44	21,564.88	25,380.18	21,760.10	20,916.90	21,110.88	18,364.90	21,375.83	245,200.82
<b>Net Income (Loss)</b>	<b>\$ 30,414.15</b>	<b>\$ (11,573.39)</b>	<b>\$ (1,260.24)</b>	<b>\$ (13,633.06)</b>	<b>\$ (1,454.45)</b>	<b>\$ 9,587.11</b>	<b>\$ (5,978.19)</b>	<b>\$ 1,291.89</b>	<b>\$ (1,414.91)</b>	<b>\$ 1,366.11</b>	<b>\$ (2,612.44)</b>	<b>\$ (1,482.34)</b>	<b>\$ 3,250.24</b>
Net Income (Loss)	\$ 30,414.15	\$ (11,573.39)	\$ (1,260.24)	\$ (13,633.06)	\$ (1,454.45)	\$ 9,587.11	\$ (5,978.19)	\$ 1,291.89	\$ (1,414.91)	\$ 1,366.11	\$ (2,612.44)	\$ (1,482.34)	\$ 3,250.24